

TERM OF REFERENCE

RECONDITIONING OF CHEMICAL-RESISTANT LINERS FOR HONGSA POWER PLANT

Hongsa Power Company Limited



TABLE OF CONTENTS

1.	INVITATION FOR BID PROPOSAL1
2.	INTRODUCTION AND BACKGROUND2
3.	ELIGIBLE BIDDERS
4.	HPC'S REQUIREMENTS4
4.1.	PART I: GENERAL TERM
4.1.1.	BIDDING PROCESS AND CONDITIONS OF BID4
4.1.2.	TOR DOCUMENTS
4.1.3.	REQUIRED BIDDER SUBMISSION DOCUMENTS
4.1.4.	SUBMISSION OF BID PROPOSAL7
4.1.5.	BID EVALUATION PROCESS8
4.1.6.	DELIVERY AND SHIPMENT11
4.1.7.	WARRANTY
4.1.8.	PAYMENT
4.1.9.	CONTRACT SECURITIES
4.1.9.1.	PERFORMANCE BOND 13
4.1.9.2.	WARRANTY RETENTION MONEY13
4.1.10.	LIQUIDATED DAMAGES
4.1.11.	PENALTY AND TERMINATION14
4.1.12.	GOOD ENGINEERING PRICTICE/ NATIONAL OCCUPATIONAL SKILL STANDARD 14
4.1.13.	ENTER INTO CONTRACT
4.1.14.	CONFIDENTIALLY AND INTELLECTUAL PROPERTY14
4.1.15.	CONTACT PERSON
4.1.16.	TENTATIVE BIDDING SCHEDULE
4.1.17.	KEY DATES
4.1.18.	INSPECTION OF MATERIALS AND EQUIPMENT15
4.1.19.	ACCEPTANCE OF THE WORK – REPLACEMENT OF INTERNAL LINING MATERIAL TO FRP 16

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RECONDITIONING OF CHEMICAL-RESISTANT LINERS

4.1.21.	TOR DOCUMENT DISCREPANCY16
4.2.	PART II: WORK QUALITY AND SPECIFICATION17
4.2.1.	SCOPE OF WORK
4.2.2.	PERSONNEL
4.2.3.	KEY PERSONNEL
4.2.4.	SCOPE OF PROVISION – REPLACEMENT OF INTERNAL LINING WORK
4.2.5.	SCOPE OF PROVISION – REPLACEMENT OF FRP TANK
SCHED	ULE I: CA REQUIREMENTS AND COMPLIANCES23
SCHED	ULE II: FORM OF TASK COMPLETION UPDATE LETTER51
SCHED	ULE III: FORM OF HANDOVER LETTER
SCHED	ULE IV: FORM OF PERFORMANCE BOND

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1. INVITATION FOR BID PROPOSAL

RECONDITIONING OF CHEMICAL-RESISTANT LINERS

On behalf of Hongsa Power Company Limited (HPC), I am pleased to invite you to propose the Reconditioning of Chemical-resistant Liners for Hongsa Power Plant, located in Hongsa District, Xayabouly Province of the North-West of Lao PDR.

HPC established in 2009 by Banpu Power Limited (BPP), Ratchaburi Electricity Generating Holding Public Company Limited (RATCH) and Lao Holding State Enterprise (LHSE) for the project operation of 1,878 MW coal-fired mine mount power station to develop and operate for supplying sustainable source of energy in Laos and Thailand.

Regarding the procurement of the Reconditioning of Chemical-Resistant Liners for Hongsa Power Plant, the Bid Proposal shall be submitted as specified in this TOR and shall be lodged in the Bid Box in the reception of the procurement, not later than 05:00 PM Laos Standard Time (LST) on the closing date (06 Jun 2025), provided that late submission of the Bid Proposal may not be considered under any circumstances.

Currently, HPC operates power plant stations for 9 years foregoing commercial operation since 2015. The Bidders can access and view our certain commitment and information at the HPC's website www.hongsapower.com. In addition, the Bidders may request additional information for the performance of Bid Proposal during the event.

Kind regards,

Mr. Pichast Choorit

Chairman of Procurement Committee

for, and on behalf of the Procurement Committee's Hongsa Power Company Limited



2. INTRODUCTION AND BACKGROUND

BACKGROUND

Hongsa Mine Mouth Power Project is located in Hongsa and Muang Ngeune districts in Xayaboury province, Lao PDR. The project comprises a lignite-fired power plant, a lignite mine, a limestone mine, and supporting infrastructures.

On 30 November 2009, Hongsa Power Company Limited signed a Concession Agreement (CA) with the Government of Lao PDR to develop and operate the Hongsa Power Plant and Hongsa mines. Under the agreement, 1,473 MW of electricity will be sold to the Electricity Generating Authority of Thailand (EGAT) at the Thai Lao border for a period of 25 years, while the remainder will be consumed locally.

The Power Plant uses approximately 14.3 million tons of lignite per annum from Hongsa Mine, which its reserved lignite was initially estimated at 436.9 million tons, as the primary fuel. The construction of the Power Plant has commenced in the end of 2010. The Commercial Operation Date (COD) is in June 2015 for Unit 1, in Nov 2015 for Unit 2, and in March 2016 for Unit 3.

On the whole, this Term of Reference (the **"TOR"**) is orderly prepared to provide enquiries and invite potential contractors for the Bidding Process by following the intention of Reconditioning of Chemical-Resistant Liners for Hongsa Power Plant.

OBJECTIVE

Hongsa Power Company Limited ("HPC" or the "Employer") intends to undertake the removal of the existing internal rubber lining of the chemical storage tanks and replace it with a new Fiber Reinforced Plastic (FRP) lining. This also includes any associated works that may involve replacing the tanks themselves. The scope of work covers the supply of materials and the provision of on-site installation services. The purpose of this work is to improve chemical resistance and prevent corrosion within the chemical storage tanks at the Hongsa Power Plant.

Corrosion and abrasion issues that arise from the long-term operation of the power plant may lead to unexpected shutdowns for repair and maintenance. Such interruptions can negatively impact compliance with environmental and legal requirements and may result in significant financial losses.

Currently, the Hongsa Power Plant has been in operation for over 9 years. During this time, the chemical storage tanks have experienced degradation of the internal lining materials due to corrosion and abrasion. Inspections over the years have revealed localized damage to the chemical-resistant lining, and repairs have been made periodically. However, the issue has not been fully resolved due to the material's natural deterioration over time.

Therefore, Hongsa Power Company Limited is seeking to engage a qualified contractor to supply the necessary materials and provide services for the complete replacement of the chemical-resistant lining inside the tanks during the specified period.

However, HPC reserves the right to accept or reject all or any parts of the Bid Proposal without assignment of any reasons whatsoever.

Besides, HPC is also entitled to verify all statements, information and documents submitted by the bidders in response to the TOR <u>provided that</u> any such verification or lack of such verification by HPC to undertake such result shall not relieve the bidders of their obligations or liabilities nor will affect any rights of HPC.



CURRENCY AND LANGUAGE

- All prices in the Bid Proposal should be quoted in Thai Baht.
- Unless otherwise specified by HPC, all Bid Proposal including the supporting information and/or documents should be written in English. If any supported document attached is translated and in case of any ambiguity the translation (originally as translated by the Employer) shall be prevail.

BIDDING PROCESS FEE

The bidders are not required to pay the Bidding Process Fee.

3. ELIGIBLE BIDDERS

The bidding is limited to firms, either alone or in joint-venture or in consortium (jointly and severally responsible) satisfied to the required qualification by HPC as the following:

- I. being invited and received the TOR supplied by HPC;
- II. Having an experience in chemical resistance installation/ repairing in a power plant or construction project in Thailand more than 5 years;
- III. Having an experience of chemical resistance installation or repairing in Hongsa power plant will be advantage;
- IV. Being a juristic person, duly, and legally incorporated;
- V. Having the business objective in carrying on related to this TOR's objectives;
- VI. Having the legal authority to execute the Bid Proposal according to this TOR;
- VII. Not being a bankrupt or liquidated;
- VIII. Having adequate finances to perform the scope of work as described in this TOR;
- IX. Never breach of contract/ agreement or any work to HPC, HPC's counterparties, HPC's bidders, or other power plants;
- X. Not sharing any collusive information with other Bidders and commit any action in obstruction of the fair competition;
- XI. Not having business, financial, personal, or other interests to HPC's activities, the project, or others that related thereto.

Finally, any bidders who submit any fraudulent document to HPC or misrepresent any documents shall be deemed disqualified in all cases.

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4. HPC'S REQUIREMENTS

4.1. PART I: GENERAL TERM

4.1.1. BIDDING PROCESS AND CONDITIONS OF BID

Bidding Process

The TOR Document is to distribute to the Bidders by e-mail or USB flash drive. The Bidders shall propose the Technical and Commercial approach based on the provided information, guidelines scripts and table from HPC or specified herein. The Bidders shall submit to HPC in accordance with the schedule as specified in Clause 4.1.16 (*Tentative Bidding Schedule*).

Addenda

No amendment to the TOR Document shall be effectual unless in the form of a written addendum thereto issued by HPC.

An addendum may be notified in writing, facsimile transmission, or e-mail. HPC may, in its discretion, extend the Bid period to allow the Bidders for consideration the addenda.

The Bidders shall formally acknowledge, in their Form of Bid, the receipt of each and all addendum to the TOR Document issued by HPC and received by Bidder during the Bidding period.

Cost of Bid

For Bid Proposal Submission, the Bidders acknowledge that the Bid Proposal is entirely at their own costs and expenses. HPC is not responsible for paying any costs and/or expenses as incurred by any preparation and submission of the Bidders.

Discrepancies, Errors, Question and Omissions

In the event that the bidder finds any discrepancy, error or omission in, or requires clarifications of the TOR, shall notify HPC no later than **31 May 2025** in writing. HPC is going to respond in writing (with a copy to others) to any notification that is received by **3 Jun 2025**.

Enquiries of Bid or technical nature may be directed, in the first instance by e-mail to:

Mr. Watcharakorn Sapin

E-mail: Watcharakorn_sa@hongsapower.com

Tel.: +856 20 5244 1917

Acceptance and Rejection of Bid Proposal

HPC reserves the right, at its sole discretion, to accept the proposal that is the most responsive and best offer, or to reject any or all proposals, or to waive minor irregularities and informalities in any proposal submitted.

HPC will reject any proposal, at its judgment, is not responsive. Notwithstanding, HPC shall not be obliged to award a contract to the Bidder who has submitted the lowest price proposal. On the other hand, HPC will take into account all evaluating factors and other factors such as compliance with the TOR Documents, technical and financial qualification, capability of the Bidder, with the plant safety policy, plant reliability and any difficulties of planned outage management and other related matters as HPC deems appropriate to execute the works promptly and vigorously in such manner as to secure delivery and/or completion within the timeframe specified.



Moreover, HPC also reserves the right to separate its order into several purchase orders for different amounts and/or for the selected items to different Bidder and/or to remove any part of scope of supply specified herein and in the TOR Documents after the Bid Evaluation process is completed in order to fulfill its business profit and budget utilization plan.

Ultimately, HPC reserves the right to cancel proposal submission by all Bidders on date and time as designed in TOR due to necessitates the change in our procurement plan.

4.1.2. TOR DOCUMENTS

The TOR Documents shall be issued by the Employer for the Proposal as comprised of the document lists as the following together with other documents that required by the conditions to be submitted by the Bidder with Proposal:

- 1. Invitation for Bid Proposal
- 2. Introduction and Background
- 3. HPC's Requirements
 - a) Part I: General Terms; and
 - b) Part II: Contractor's obligation and scope of service
- 4. Bid Proposal
 - a) Form I: Price Bid Form (Replacement of internal lining material to FRP);
 - b) Form II: Price Bid Form (Replacement of FRP Tanks);
 - c) Form III: Regular Tool Service Rate Form;
 - d) Form IV: Technical Bid Form (Replacement of internal lining material to FRP);
 - e) Form V: Technical Bid Form (Replacement of FRP Tanks);
 - f) Form VI: Commercial Bid Form;
 - g) Form VII: Documentation Form; and
 - h) Form VIII: Bidder Experience Form.
- 5. Schedule to TOR Document
 - a) Schedule I: CA Requirements and Compliances; and
 - b) Schedule II: Form of Task Completion Update Letter;
 - c) Schedule III: Form of Handover Letter;
 - d) Schedule IV: Form of Performance Bond; and
- 6. Attachments
 - a) Attachment 01 Replacement of internal lining material Tank Design Manual
 - b) Attachment 02 Replacement of FRP Tanks Design Manual
 - c) Attachment 03 HPC-ESD-WP-024 V.02 Site Permit Requisition Procedure
 - d) Attachment 04 HPC-ESD-WP-002 V.05 Waste Management Procedure
 - e) Attachment 05 HPC-OHM-WP-009 V.01 Drug Screening and Testing
 - f) Attachment 06 HPC-SRS-WP-005 V.01 Confined Space Entry
 - g) Attachment 07 HPC-SHE-SD-019 V.01 SHE MS for Outage Plan Power Plant
 - h) Attachment 08 Att. 1- SHE MS for Outage Plan Power Plant





- i) Attachment 09 HPC-SRS-FO-033 V.01 Job Safety Analysis (Thai Version)
- j) Attachment 10 Chemical Storage overview

4.1.3. REQUIRED BIDDER SUBMISSION DOCUMENTS

Notwithstanding, the Bidder shall submit the following documents but not limited to:

- i. **Price Proposal Documents (Envelop 1)** is to be used for the examination of the Bidder, consisting of:
 - a) 2 quotations.
 - i. Quotation 1: Quotation for Replacement of internal lining material to FRP
 - ii. Quotation 2: Quotation for Replacement of FRP tanks
 - b) Printout of the completely filled-up Form I Price Bid Form (Replacement of internal lining material to FRP) and Form II Price Bid Form (Replacement of FRP tanks)
 - c) Printout of the completely filled-up Form III Regular Tools Service Rate; and
 - d) USB Flash drive contains the PDF file of item a) and Excel file of item b) to c).
- ii. **Technical Proposal Documents (Envelop 2)** is to be used for the examination of the Bidder, consisting of:
 - a) Printout of the completely filled-up Form IV Technical Bid Form (Replacement of internal lining material to FRP), Form V – Technical Bid Form (Replacement of FRP tanks),Form VII – Documentation Form, and Form VIII – Bidder Experience Form;
 - b) Company Experience / Expertise (identify experience in chemical resistance maintenance in power plant or petrochemical / project year / project cost);
 - c) Project Organization Chart (Provide Name, Picture, Email address, Tel. and Line contact for Key personnel)
 - d) CV of Key Personnel (Project Manager/ Supervisor/ Safety Officer)
 - e) Inspection and Test procedure
 - f) Quality control procedure
 - g) Data sheet of material specification of the FRP material to be used for each tank's work.
 - h) Manufacturer's material safety data sheets (MSDS)
 - i) Safety, Health and Environment management plan and control procedure
 - j) Installation procedure
 - k) Project schedule
 - I) Manpower loading
 - m) Waste management procedure
 - n) Other necessary supporting documents (if any); and
 - o) USB Flash Drive contains the Excel Files of Form IV Technical Bid Form (Replacement of internal lining material to FRP), Form V - Technical Bid Form (Replacement of FRP tanks), Form VII – Documentation Form, and Form VIII – Bidder Experience Form and PDF file of the item a) to n).
- iii. Commercial Proposal Documents (Envelop 3) is to be used for the examination of the Bidder, consisting of:
 - a) Printout of the completely filled-up Form VI Commercial Bid Form;
 - b) Copy of Certificate of Registration of the Bidder (not outdated more than 6 months);

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- c) Copy of Tax Certificate;
- d) Copy of Passport / ID Card of the Company Directors;
- e) Copy of Power of Attorney (if any);
- f) Copy of Passport / ID Card of the Authorized Representatives if in case that there is a Power of Attorney, if any
- g) authorization letter, experience and related evidence presented to HPC in case the Bidder is an authorized dealer for supply of the goods;
- h) The last Financial Statement Audited. (upon HPC's request)
- i) ISO 9001, ISO 14001, ISO 45001 and OHSAS 18001 Certificates (if any); and
- j) USB Flash Drive contains the Excel File of Form VI Commercial Bid Form and PDF Files of Items a) to i).

Provided that, the above documents must be certified by the authorized person(s) and affixed with the company seal of the Bidder. HPC provides 1 completed set of TOR Document as electronic format to the Bidders.

However, the Bidders shall immediately return all TOR and materials provided by HPC and copies thereof at Procurement Division in Hongsa as the following:

- i. If a party invited to Bid, determines that it will not do so;
- ii. If a Bidder is notified by HPC, the Bid has been unsuccessful;
- iii. Upon request in writing by HPC.

4.1.4. SUBMISSION OF BID PROPOSAL

- 1. The Bid Proposal shall be submitted to the Employer in 3 separate sealed envelopes:
 - i. **Envelope 1 (Price Proposal)**: sealed envelope shall contain the Price Proposal Documents;
 - ii. **Envelope 2 (Technical Proposal)**: sealed envelope shall contain the Technical Proposal Documents.
 - iii. **Envelope 3 (Commercial Proposal):** sealed envelope shall contain the Commercial Proposal Documents.
- 2. Prior to submission of the Bid Proposal, the Bidder shall thoroughly review and study the entire Bid Documents as well as attachments and deeply comprehend of the conditions as stipulated herein.
- 3. In the event that the bidder cannot submit the Bid Proposal on the Technical and Commercial Proposal submission Date, the bidder shall inform the reason to HPC within 7 days after the TOR issuance date.
- 4. The Bidder shall seal the original of the Bid Proposal in the envelopes address to:

"The Procurement Committee of Reconditioning of Chemical-resistant Liners" "Proposal for Reconditioning of Chemical-resistant Liners"

and label the envelope as follows:

Envelope 1: Price Proposal

Envelope 2: Technical Proposal

Envelope 3: Commercial Proposal

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The submission of the Proposal shall be addressed to the Employer's personnel and office address as provided, no later than 05:00 PM Indochina time on the date of **6 Jun 2025**.

5. The lodgment of Proposal Submission

The Bid Proposal shall be enclosed in a sealed envelope and addressed to:

Hongsa Power Company Limited

Attention: Ms. Phannipa Kiatbumrung (Division Manager – Procurement)

3/37-38 Woravichai Road, Nai-Wieng District, Muang Nan, Nan Province 55000, Thailand

Hongsa Power Company Limited

Attention: Ms. Phannipa Kiatbumrung (Division Manager – Procurement)

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District Vientiane Capital, Lao PDR

Hongsa Power Company Limited

Attention: Ms. Phannipa Kiatbumrung (Division Manager – Procurement))

Phonchan Office, Hongsa District, Xayaboury Province, Lao PDR.

6. For the determination of the deadline for the Bid Proposal Submission, any documents submission by the Bidders later than the date of **6 Jun 2025**. HPC reserves the right to consider either reject or receive such delay Bid proposal Submission.

4.1.5. BID EVALUATION PROCESS

The Bidders shall respond to all requirements in the TOR to the maximum extent possible to ensure that all aspects of the evaluation criteria are covered. HPC also encourages the Bidders to expand their responses to include details of technical infrastructures, standards, and key differentiators.

Besides, the Bidders are required to clearly identify limitations and expectations to the specifications and requirements inherent in the proposed Bid Proposal.

Any Bidder who submits the documents and information that are not complied with the materials, conditions, and specifications as HPC's requirements, shall be rejected from the determination.

The conditions of Bid Evaluation process are as the following:

Bid Opening

- i. Bid is going to be opened after 05:00 PM on the next date of closing date for Bid Submission date, provided that the Bid Opening is internally private.
- ii. In the event that a Bid received after the time as set for the receipt of Bid Submission may be returned, unopened or retained for consideration entirely at the option of HPC.
- iii. Related information to the examination, clarification and evaluation of Bid and recommendations concerning on the award is confidential to HPC, who shall be under no obligation to disclose the information to any Bidders.

Clarification and Evaluation of Bid Proposal

i. To assist on the examination, evaluation and comparison of Bid Proposal, HPC may, at its discretion, inquire any Bidders for clarification of their Bid Proposal. However, the requested clarification and response shall be in writing and no change in the Price or substance of Bid Proposal, shall be sought, offered or permitted.



- ii. The Bidders may be requested to participate the Bid Evaluation meeting at the site in Laos, Nan Office in Thailand, or Tele-Conference (if any).
- iii. HPC may waive any informality in any received Bid Proposal and reject any and/or Bid Proposal without assigning reasons, therefore.

Right to Negotiation

- i. HPC may in its discretion negotiate with any Bidders after the Bid closing.
- ii. During the Bid Evaluation period, HPC may negotiate with the Bidders to vary some aspects of HPC's specification and requirements, or the Bidders' Bid Proposal, including but not limited to conditions of contract, scope of work, capability, costs and effectiveness or matters that related to the combination of part of the Bid Proposal with another of Bid.

Bid Evaluation Criteria

The Bid Evaluation Criteria for the Awarded Bidder selection is listed as the following:

i. Qualification of the Bidder

The completeness and qualified criteria of the following documents, including but not limited to bidder's profiles and experiences, financial statement and current asset value, statement of capability, team members and proposed safety, system and procedures.

- ii. <u>Technical Evaluation</u>
 - a. The completeness and conformance of the technical specifications and requirements confirmation as specified in Form IV - Technical Bid Form (Replacement of internal lining material to FRP), Form V - Technical Bid Form (Replacement of FRP tanks), and Form VIII – Bidder Experience Form;
 - b. Company Experience/Expertise;
 - c. Organization/Personnel;
 - Project manager's experience/expertise
 - Supervisor's experience
 - Safety Officer's experience and safety certificate
 - d. The suitable and conformance of warranty conditions;
 - Project manager's experience/expertise
 - Supervisor's experience
 - Safety Officer's experience and safety certificate
- iii. Commercial Evaluation
 - a. The completeness and conformance of the commercial specifications and requirements confirmation as specified in Form VI Commercial Bid Form;
 - b. HPC reserves the right for consideration in any portion of such commercial in entire benefit of HPC.
- iv. <u>Price Evaluation</u>
 - Price of the Work for all relevant costs and expenses as specified in Form I Price Bid Form (Replacement of internal lining material to FRP) and Form II – Price Bid Form (Replacement of FRP tanks)
 - b. HPC reserves the right not to accept the lowest price or any portion of the price or the entire proposed price.





Bid Evaluation Process

- i. Preliminary determination to qualify bidders for the Short-Listed bidders
 - a. HPC determines the qualification of the bidder whether to meet the requirements or share collusion with other bidders as well as evaluation the Bid Proposal specified thereof.
 - b. If the fact appeared to HPC before or during the Bid Process, the bidder(s) commits any action that obstructs the fair competition, HPC shall revoke such bidder(s) from the Short-Listed bidders and sanction as the penalty of omission of work.
 - c. HPC reserves the right to process any progress as it deems appropriate during the Bid Process for the best interest of HPC.
 - d. The Bidders shall be firstly examined to their Bid Proposal for the bidders' qualifications, which included the company credential, provided that the bidder who considers itself having low company profiles shall submit evidence that indicated sufficient supporting to the performance of the work under the scope of the project hereto, including Bank Guarantee issued and certified by the acceptable institute.
 - e. If HPC determines the bidders' Proposal for the criteria set up in preceding paragraph is lower than HPC's sole determination, HPC shall consider that such bidder is disqualified in respect of technical part consideration.
 - f. The Bidders who achieved the qualification of the eligibility of the project, the examine for their technical evaluation.

Only bidders qualified for the examination and evaluation on their eligibility and technical aspects will be continually considered and evaluated in the Commercial Proposal evaluation.

ii. Examination of the Short-Listed bidders' Proposal

Upon the bidders qualified the technical aspects, as the Short-Listed bidders, HPC considers and examines commercial proposal evaluation by using the result from the scoring criteria as designed and specified by HPC.

- a. If the rates and prices specification of the Short-Listed bidders are non-conformance with the provided to the Bid Document or is not reasonable or inconsistent with any type, size, dimension of goods or services to be further supplied, HPC may disqualify such bidders.
- b. In consideration of assessment of the appropriate Short-Listed bidders of enter the Contract, HPC shall be entitled to request the rates and prices declaration, status and other facts relating to the bidder. However, HPC reserves the right to reject the Price Proposal or enter the Contract with the bidder in case of the evidence is not appropriated and/or incorrected.
- c. HPC still reserves the right to reject the lowest Price Proposal or some portion of the price or the entire Price Proposal at its own determination on the basis of the best benefit of HPC. The determination of HPC shall be final, and HPC is also entitled to sanction the bidder on charge of omission of works in all cases whether the bidder is awarded or not. If it is not reasonable to believe there is fraudulent Bid Proposal, such as misrepresentation of the documents or use of other individuals or juristic persons as nominees.
- d. If the lowest proposed bidder submits a low price beyond expectation, which may likely result in the inability for the bidder to perform, HPC may request the bidder to explain and present evidence, which will increase the credibility of the ability of that bidder to fully fulfill his obligations. If the explanation is not reasonable or justifiable, HPC, at its own discretion, is entitled to reject the proposed price of that bidder.
- e. If after the declaration of the Bidding Process, the Awarded bidder has been proven to be in collusion with other bidders or the Awarded bidder has committed any action to obstruct fair competition, HPC has the right to revoke the Awarded bidder from the bidder lists and HPC shall sanction that bidder on the charge of omission of works.

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If after the declaration of the Bid Process, the Awarded bidder has been proven to be in collusion with other Bidder or the Awarded Bidder has committed any action to obstruct fair competition, HPC has the rights to revoke the Awarded Bidder from the bidder lists and HPC shall sanction that Bidder on the charge of omission of works.

Bid Proposal Validity Period

Bid Proposal shall remain valid for a period of 90 days from the expiration of the proposal submission date. The Bidder has to specify the validity in Form VI – Commercial Bid Form.

4.1.6. DELIVERY AND SHIPMENT

- i. Unless otherwise agreed by HPC, the Service shall be delivered to the Place of Delivery not later than the scheduled completion date subject to **Delivered Duty Paid (DDP)** the Place of Delivery Incoterms[®] 2020. However, HPC shall provide the master list.
- ii. The Place of Delivery shall be Hongsa Power Plant, Hongsa District, Xayabouly Province, Lao PDR.
- iii. Unless otherwise agreed in writing by the parties, the risk, right, and responsibility of each party under this TOR shall be applicable as Incoterms[®] 2020.

4.1.7. WARRANTY

Unless stated otherwise in the TOR, the Contractor shall warrant the Employer the Work to the Employer with warranty conditions:

- i. The Contractor shall warrant to the Employer that title to the Work shall pass to the Employer with good and clean title thereof after the Work has been completed and accepted by the Employer. At the time of passing title to the Employer, the Work shall be of good quality and free from defects in material, workmanship, and title.
- ii. The Contractor shall warrant the proper functionality of the Works for 12 months of period from the date immediately following the date of acceptance of the Works by the Employer as evidenced by the Taking-over Certificate (the "Warranty Period").
- iii. The Contractor shall provide the Employer with a Warranty Letter stating the warranty and claims conditions for the Work.
- iv. In case the Contractor does not rectify such a defect, the Employer reserves the right to rectify and/or remedy by itself at the Contractor's costs and expenses.
- v. 1 month before the expiry of the Warranty Period, the Employer shall examine, inspect, and test the performance of the system. The result of such inspection and testing shall satisfy the Employer the Work with the required warranty conditions as stipulated in.

4.1.8. PAYMENT

- 1) Unless otherwise agreed by HPC, all payments shall be made through telegraphic transfer in Thai Bath currency and in compliance with the following conditions:
 - (a) Payment for the replacement of internal lining material to FRP
 - (i) <u>The 1st installment</u>: 100% of the Contract Price for the replacement of internal lining material to FPR for phase 1 shall be payable to the Contractor after the successful completion of the Work subject to the following conditions:
 - The specification of materials and equipment delivered has comply with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Certificate of Inspection issued by HPC
 - The Work has been fully completed in accordance with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Taking-over Certificate issued by HPC; and

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- The Contractor has submitted the undisputed invoice to HPC.
- (ii) <u>The last installment</u>: 100% of the Contract Price for the replacement of internal lining material to FPR for phase 3 shall be payable to the Contractor after the successful completion of the Work subject to the following conditions:
 - The specification of materials and equipment delivered has comply with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Certificate of Inspection issued by HPC
 - The Work has been fully completed in accordance with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Taking-over Certificate issued by HPC; and
 - The Contractor has submitted the undisputed invoice to HPC.
- (b) Payment for the replacement of FRP tank
 - (i) <u>The 1st installment:</u> 100% of the Contract Price for the replacement of internal lining material to FPR for phase 1 shall be payable to the Contractor after the successful completion of the Work subject to the following conditions:
 - The specification of materials and equipment delivered has comply with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Certificate of Inspection issued by HPC
 - The Work has been fully completed in accordance with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Taking-over Certificate issued by HPC; and
 - The Contractor has submitted the undisputed invoice to HPC.
 - (ii) <u>The last installment:</u> 100% of the Contract Price for the replacement of internal lining material to FPR for phase 2 shall be payable to the Contractor after the successful completion of the Work subject to the following conditions:
 - The specification of materials and equipment delivered has comply with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Certificate of Inspection issued by HPC
 - The Work has been fully completed in accordance with all requirements specified in Part II: of the Terms of Reference (TOR) as evidenced by the Taking-over Certificate issued by HPC; and
 - The Contractor has submitted the undisputed invoice to HPC.
- The Employer shall be entitled to set off against any sum payable by the Employer to the Contractor for any claims for money which the Employer may have against the Contractor whether for damages (including liquidated damages) or otherwise.
- 3) Subject to this TOR, all payments for the Service payable to the Contractor shall be made under the following conditions:
 - (a) If an invoice is submitted to the Employer during the date of 1-15 in any month, the payment of such invoice will be paid on the date of 10 of the following months.

In this regard, when there is the case that such submitted invoice is incorrect of the work performed or goods procured is not in compliance with the requirements provided under the contract, the Contractor could be entitled to receive the payment on the same due date **only on the conditions that** such invoice is revised to the Employer's satisfaction or the work has been performed or the goods has been procured in compliance with the requirements thereof; and that the revised invoice is re-submitted to the Employer within the date of 15 of such month.

(b) If an invoice is submitted to the Employer during the date of 16-31 in any month, the payment of such invoice will be paid on the date of 25 of the following months.

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RECONDITIONING OF CHEMICAL-RESISTANT LINERS

In this regard, when there is the case that such submitted invoice is incorrect of the work performed or goods procured is not in compliance with the requirements provided under the contract, the Contractor could be entitled to receive the payment on the same due date <u>only on the conditions that</u> such invoice is revised to the Employer's satisfaction or the work has been performed or the goods has been procured in compliance with the requirements thereof; and that the revised invoice is re-submitted to the Employer within the end of such month.

4) The credit term for processing the payment shall be as specified in the Commercial Bid Form, which is subject to the Employer's payment cycle.

4.1.9. CONTRACT SECURITIES

4.1.9.1. PERFORMANCE BOND

To secure the due performance of the Work, the Contractor shall submit, before or within 30 days after the issuance of the Letter of Award, the executed performance bond issued by a reliable bank or financial institution acceptable to HPC in the amount of 10% of the Contract Price and in which shall maintain its effectiveness until 30 days after the Completion Date of the last phase's Work or otherwise agreed by the Employer and substance in accordance with the form provided to HPC at its own cost and expense. In the event that the Contractor desires to submit the Performance Bond in the form otherwise stated in this TOR document, the Contractor shall obtain the confirmation from the Employer prior to issuing the official bank guarantee.

The performance bond may be forfeited in partial amount or full amount at HPC's sole discretion for the Contractor's liabilities and due performance of the Contractor's obligations under the contract. The performance bond will be released to the Contractor upon the completion of the Service within 30 days after the expiry or termination of contract thereof.

4.1.9.2. WARRANTY RETENTION MONEY

HPC shall withhold 10% of each payment payable to the Contractor as a security for the warranty guarantee given under the contract by the Contractor. The Warranty Retention Money may, at HPC's sole discretion, be forfeited in partial amount or full amount for the Contractor's liabilities under the contract.

The Warranty Retention Money shall be released to the Contractor without interest within 45 days according to the terms of payment upon the Warranty Period has elapsed and the Contractor has been discharged from all responsibilities under contract.

4.1.10. LIQUIDATED DAMAGES

1) Delay in material delivery

If the material is not delivered to the Place of Delivery by the Scheduled Delivery Date as evidenced in the Certificate of Inspection, the Contractor agrees to pay to the Employer the liquidated damages at a daily rate of 0.1 percent of the total price of the undelivered Goods until such undelivered Goods have been delivered to the Place of Delivery.

2) Delay in Work Completion

If the Work is not completed by the Scheduled Completion Date, the Contractor agrees to pay the Employer the liquidated damages at a daily rate of 0.1 percent of the total Contract Price until the Work has been completed as evidenced by the Taking-Over Certificate.

3) Limitation of Liquidated Damages

However, the total amount of the Liquidated Damages payable by the Contractor shall not exceed the maximum amount of 10 percent of the Contract Price.



4.1.11. **PENALTY AND TERMINATION**

- 1) If the Contractor is in breach of any obligation under the Agreement and such breach is not remedied within 7 Days following the receipt of the notice given by the Employer, the Employer reserves the right to terminate the Agreement, which shall take effect from the date of a further notice advising the Contractor of such termination. The Contractor shall, subject to Force Majeure, indemnify the Employer against all damages, costs, expenses, charges, penalties, and liabilities of any kind incurred by the Employer as a result of or in connection with the breach by the Contractor.
- 2) If the Contractor fails to deliver the Goods to the Place of Delivery by the date on which the Owner has become entitled to the maximum amount of the Delay Liquidated Damages, the Employer reserves the right to terminate the Agreement with immediate effect.
- 3) If the Contractor fails to submit the performance bond to HPC by the date specified in Clause 4.1.9.1 of this TOR, HPC reserves the right to terminate the Agreement with immediate effect.
- 4) The Agreement may be terminated upon mutual consent and confirmation in writing by the Parties.

4.1.12. GOOD ENGINEERING PRICTICE/ NATIONAL OCCUPATIONAL SKILL STANDARD

Upon the successful Bidder is selected for this project including entitle to enter into the contract thereafter, the successful Bidder agrees to provide the personnel and undertake the work by the person(s) who has passed the occupational skill standard as tested and/or certified by a skill development institute or an educational institution certified by the government to suitable with the scope of work including requirements and specification to the project.

4.1.13. ENTER INTO CONTRACT

- After the bidding Period has been evaluated and completed as specified in the Bidding Schedule herein, the Letter of Award (LOA) or Letter of Intent (LOI) may be issued by HPC to the Contractor in order to advise the Contractor of HPC's intent to award a contract of this project prior entering into the contract thereto.
- The parties are responsible for preparing the contract upon the terms and conditions as preliminarily set forth in the General Conditions of Contract as attached thereof.
- Subject to Lao PDR's Laws requirement, the Contractor shall register the temporary tax identification number and pay the corporate income tax and any other required taxes under a) HPC Concession Agreement and b) Lao PDR's Laws.

4.1.14. CONFIDENTIALLY AND INTELLECTUAL PROPERTY

The information in this TOR Document is confidential by the Employer. The Bidder shall use the information only as it pertains to completing the Proposal and **MUST** not disclose to any third party without the written prior consent of the Employer.

The Bidder shall treat the TOR Document as confidential and shall be circulated to as few persons and other organizations as possible.

The Bidder shall keep confidential all documents, drawings and other information supplied by the Employer as marked "**Confidentiality**" and shall not disclose such information or items to a third party except as may be required by law or for the proper execution of the work.

Ultimately the conditions shall survive the termination or expiration of the TOR Documents.

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4.1.15. CONTACT PERSON

The following Employer's personnel shall be the point of contact for any queries relating to the commercial and technical part of the TOR Document.

Contact Person (Commercial):

Ms. Phannipa Kiatbumrung (Division Manager – Procurement)

E-mail: phannipa_k@hongsapower.com

Tel: +856 20 5244 1809

Contact Person (Technical):

Mr. Watcharakorn Sapin (Senior Officer – Maintenance Planning)

E-mail: watcharakorn_sa@hongsapower.com

Tel: +856 20 5244 1917

4.1.16. TENTATIVE BIDDING SCHEDULE

The Employer shall endeavor to adhere to the following schedule:

No.	Event Description	Estimated Date		
1	TOR distribution	23 May 2025		
2	Proposal submission	06 Jun 2025		
3	Bid evaluation	07 - 14 Jun 2025		
4	Final price negotiation	15 - 21 Jun 2025		
5	Awarding	25 Jun 2025		
6	Contract preparation and signing	25 - 30 Jun 2025		
7	Contract commencement	1 Jul 2025		

- <u>Remark:</u> The Employer, at its discretion, retains the right, but is not obligated, to extend the Bid Submission Date by issuing the corrigendum.
 - This timetable may be varied upon the Employer's discretion.

4.1.17. **KEY DATES**

Scheduled Completion Datemeans the scheduled date that the Contractor shall complete the Work
of each phase. The Scheduled Completion Date shall be a date that is
30 days after the Work Commencement Date of each phase.Scheduled Delivery Datemeans the scheduled date that the Contractor shall deliver materials
and/or equipment to perform each phase's Work. The Scheduled
Delivery Date shall be a date that is 7 days prior to the Work
Commencement Date of each phase's Work.Work Commencement Datemeans the date that HPC hands over the area to perform the Work of
each phase. HPC shall notify the date to the Contractor

4.1.18. INSPECTION OF MATERIALS AND EQUIPMENT

The Contractor shall submit a Task Completion Update Letter to HPC. Then, HPC shall inspect and examine the materials and equipment delivered at the Place of Delivery. In the event that all the materials and equipment delivered have met the specifications and requirements stated in the TOR document and contract thereto, HPC shall issue the Certificate of Inspection.

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The Employer reserves the right to reject the materials or equipment delivered in the event that such materials' specifications do not comply with HPC's requirements or relevant standards. The Contractor shall be responsible for any liquidated damages caused from this non-compliance.

The ownership of the materials remains with the Contractor after HPC has inspected the materials.

4.1.19. ACCEPTANCE OF THE WORK – REPLACEMENT OF INTERNAL LINING MATERIAL TO FRP

After the Work has been completed, the Work shall be deemed as accepted conditional upon the Taking-over Certificate issued by HPC. The Contractor shall submit a handover letter to the Contractor. Provided that the Works have met the specifications and requirements stated in the TOR document and contract thereto, HPC shall issue the Taking-over Certificate. The Contractor shall perform the following tests to verify the specification:

- The Contractor shall perform the final visual inspection, Steel surface preparation, lining discontinuities (Holiday testing); and
- Final inspection report and mapping damaged area.

The Work shall be completed according to the schedule and witness test by HPC and the third parties with no leakage from the tank or its connections. The Employer reserves the right to reject the Work in the event that such Work does not comply with the Employer's requirements, relevant standards, and good technical practices. The Contractor shall rework the Work to comply with. The Contractor shall be responsible for any liquidated damages caused from the rework

4.1.20. ACCEPTANCE OF THE WORK – REPLACEMENT OF FRP TANK

After the Work has been completed, the Work shall be deemed as accepted conditional upon the Taking-over Certificate issued by HPC. The Contractor shall submit a handover letter to the Contractor. Provided that the Works have met the specifications and requirements stated in the TOR document and contract thereto, HPC shall issue the Taking-over Certificate. The Contractor shall perform the following tests to verify the specification:

• Final inspection report and mapping damaged area of the tank that has been removed.

The Work shall be completed according to the schedule and witness test by HPC and the third parties with no leakage from the tank or its connections. The Employer reserves the right to reject the Work in the event that such Work does not comply with the Employer's requirements, relevant standards, and good technical practices. The Contractor shall rework the Work to comply with. The Contractor shall be responsible for any liquidated damages caused from the rework.

4.1.21. TOR DOCUMENT DISCREPANCY

In any event of any discrepancy, the document to prevail shall be given precedence in the following order: (i) the Part I of this TOR: General Terms, (ii) the Part II of this TOR: the Work Quality and Specification, (iii) the Schedule of this TOR, and (iv) the Bid Proposal.

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4.2. PART II: WORK QUALITY AND SPECIFICATION

4.2.1. SCOPE OF WORK

The Contractor shall carry out the replacement of internal lining material from carbon steel with rubber lining to carbon steel with FRP lining for Phase 1, Phase 2 and Phase 3 works in the Demineralization System, Condensate Polishing System, Cooling Water System and Raw water System. The Contractor shall fabricate, replace, and install FRP tanks for those specified to be replaced with new tanks.

All work shall be performed during the scheduled phase period and shall be executed in strict compliance with the applicable policies, procedures, instructions, standards, safety regulations, and environmental requirements. The Contractor shall also control and manage the work strictly in accordance with the general details.

The work execution period shall be between 1 August 2025 and 31 March 2026. Each task shall be divided into three phases, with the duration of each phase not exceeding the time specified in the tables under Items 1) Replacement of internal lining material to FRP and Item 2) Replacement of FRP tanks, starting from the date the site is handed over to the Contractor for work execution.

Phase 1: 1 Aug – 23 Oct 2025;

Phase 2: 25 Dec – 31 Jan 2026; and

Phase 3: 22 Feb - 31 Mar 2026.

- 1) Replacement of internal lining material to FRP
 - 1.1) Each Phase's work shall be completed within 30 days after the site handover date of each phase's work. The quantity of work shall be as follows:

N	Area of work	Unit	Quantity			
No.			Phase 1	Phase 2	Phase 3	
1	Demineralization System					
1.1	Acid storage No.2	<i>m</i> ²	-	-	65.00	
1.2	Alkaline storage No.1	<i>m</i> ²	-	-	65.00	
2	Condensate Polishing System					
2.1	Alkaline storage	m^2	65.00	-	-	

- 1.2) The Contractor shall prepare the materials to be used for the internal tank lining and deliver them to the Site for verification of material correctness and approval prior to commencing the replacement of the internal tank lining.
- 1.3) The Contractor shall provide manpower for the replacement of the existing rubber liner with a fiberglass reinforced plastic (FRP) liner inside 3 chemical storage tanks.
- 1.4) The Contractor shall inspect the damaged areas and remove the existing lining.
- 1.5) The Contractor shall carry out surface preparation by grit-blasting with garnets to achieve Sa 2.5 cleanliness and a surface profile of 70 microns.
- 1.6) The Contractor shall install a new FRP chemical-resistant lining system with a thickness of 5 mm.
- 1.7) The Contractor shall supply all materials required for the FRP liner application, which must be certified for compatibility with the specific chemicals stored in each tank by the respective FRP lining brand owner.
- 1.8) The Contractor shall supply Viton gaskets for all pipe connections and provide manpower for the installation of nozzles and other related components necessary for the test run, to verify operational functionality upon completion of the replacement lining work.



- 1.9) The Contractor shall transport and dispose of all waste materials generated from the work performed before handing over the work to HPC.
- 1.10) The Contractor must perform the work within the agreed timeframe.
- 1.11) The Contractor shall update the progress of the Work to the Employer on a daily basis, determine the root cause of failure and report to the Employer after work done.
- 1.12) For an emergency case during working period, such as electrical cut-off, work schedule adjustment due to work overlapping, the Contractor shall accept without additional cost.
- 1.13) During the transitional period between phases, the Contractor cannot charge any standby fee to HPC.
- 1.14) The Contractor shall have an effective understanding of safety & environmental management and perform the Work under HPC's Power plant safety rule.
- 2) <u>Replacement of FRP tanks</u>
 - 2.1) Each Phase's work shall be completed within 30 days after the site handover date of each phase's work. The quantity of work shall be as follows:

No.	Area of work	Unit	Quantity		
			Phase 1	Phase 2	Phase 3
1	Condensate Polishing System				
1.1	Alkaline storage Measuring tank	<i>m</i> ³	3.85	-	-
2	Cooling water System				
2.1	Chlorine storage No.2	<i>m</i> ³	-	52.00	-
2.2	Chlorine Production Tank	<i>m</i> ³	1.22	-	-
3	Raw water System				
3.1	Chlorine Storage	m ³	-	4.00	-

- 2.2) The Contractor shall prepare the materials to be used for the replacement of FRP Tank works and deliver them to HPC for verification of material correctness and approval prior to commencing the replacement of FRP tank.
- 2.3) The Contractor shall provide 4 Fiberglass tanks based on engineering practice. The dimension and number of the nozzle shall be the same as the existing tank. The Contractor shall measure the tank dimensions by himself.
- 2.4) The Contractor shall provide manpower for the demolition and installation of the new tank.
- 2.5) The Contractor shall be responsible for providing the vehicles required for transporting materials related to the operations.
- 2.6) The Contractor shall demolish the existing tank and foundation
- 2.7) The new foundation shall be constructed by the Contractor using concrete coated with a chemical-resistant epoxy such as INTERGARD 345, INTERZONE 954, or an equivalent grade.
- 2.8) The Contractor shall install the new fiberglass tank and connect it to the existing piping
- 2.9) The Contractor shall provide Viton gasket for pipe connecting
- 2.10) The Contractor shall submit the inspection and test report of tanks before delivery to HPC Hongsa site.
- 2.11) The Contractor shall provide the dimension check report and painting report of foundation
- 2.12) The Contractor shall transport and dispose of all waste materials generated from the work performed before handing over the work to HPC.

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- 2.13) The Contractor must perform the work within the agreed timeframe.
- 2.14) The Contractor shall update the progress of the Work to the Employer on a daily basis, determine the root cause of failure and report to the Employer after work done.
- 2.15) For an emergency case during working period, such as electrical cut-off, work schedule adjustment due to work overlapping, the Contractor shall accept and have no additional cost.
- 2.16) During the transitional period between the planned outages, the Contractor cannot charge any standby fee to HPC.
- 2.17) The Contractor shall have an effective understanding of safety & environmental management and perform the Work under HPC's Power plant safety rule.

4.2.2. PERSONNEL

- 1) The Contractor's personnel shall be able to work at height and in the confined space. The Contractor shall provide certificate and medical certificate (not older than 6 months at the beginning date of the Work) of all personnel before beginning to work.
- 2) The Contractor shall provide a Project Manager, who has a direct experience in chemical resistance liner/coating installation or repairing work of equipment in the oil & gas, chemical, paper industry, or industries similar to Hongsa Power Plant at least 7 years, to perform the Work.
- 3) The Contractor shall provide a Supervisor, who has direct experience in chemical resistance liner installation or repairing work of equipment in oil & gas, chemical, paper industry, or industries similar to Hongsa Power Plant at least 5 years, to perform the Work.
- 4) The Contractor shall provide a Safety Officer, who has direct experience in oil & gas, chemical, paper industry, or industries similar to Hongsa Power Plant at least 5 years with safety supervisory certificate and fire watchman certificate.

4.2.3. KEY PERSONNEL

The Contractor shall propose and appoint the following personnel to carry the work (collectively, the "**Key Personnel**") of the Contractor to be responsible for the work and to be available to receive HPC's instruction from or be contacted by HPC's personnel at any time:

- a) Project Manager;
- b) Supervisor; and
- c) Safety Officer.

The Contractor shall submit details and qualification for HPC's consideration and approval before contract signing date or the day notified by HPC. Any change in the Key Personnel during the contract execution shall be subject to HPC's consideration.

4.2.4. SCOPE OF PROVISION – REPLACEMENT OF INTERNAL LINING WORK

The Contractor's scope of provision

- 1) The Contractor shall provide lining material for repairing work and consumables;
- 2) The Contractor shall prepare equipment and tools for repairing work by itself;
- 3) The Contractor shall be responsible for transportation of lining material, consumables, equipment, and tools;
- 4) The Contractor shall be responsible for accommodation, mobilization, PPE and safety consumables of its personnel;
- 5) The Contractor shall provide an inspection sheet which will be signed for acceptance of the work by the Employer.

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- 6) The Contractor shall provide the following documents to the Employer:
 - a) Detailed Project Schedule shall be submitted at least 7 days in advance before the start of each phase of work (the project may be adjusted according to site conditions and problems as found at the site);
 - b) Final-Work method statement;
 - c) Site Permit (According to HPC template, Job Safety Analysis); before starting work
 - d) Before Action Review (BAR), before starting work;
 - e) After Action Review (AAR), after the work has been completed;
 - f) Removal and installation procedure; Shall be submitted at least 7 days in advance before the start of each phase of work
 - g) Heavy equipment loading plan (before starting work)
 - h) Inspection and Maintenance Report (including, acceptance criteria according to standard and picture);
 - i) Task Completion Update Letters;
 - j) Handover /letters; and
 - k) Others which may be discussed later.
 - I) Waste Management Procedure and plan;
- 7) The Contractor shall be responsible for calibrating testing equipment. Last calibration time shall not before 6 months prior to the date of testing.
- 8) The Contractor shall support HPC for document preparation for immigration process and importation process, consisting of commercial invoice & packing list, Name list with copy of passport and all additional related documents, if required and submit the document to HPC as committed timeline.
- 9) Additional costs occurred to the Contractor during unplanned situation or force majeure event shall be mitigated by itself.
- 10) The Contractor shall be fully responsible for the collection, segregation, handling, transportation, and proper disposal of all waste and waste materials generated during the execution of the Work. All waste management activities shall strictly comply with HPC's waste disposal policies, environmental requirements, and relevant laws and regulations. All costs incurred for such waste management and disposal shall be borne solely by the Contractor, without any additional charge to HPC.

HPC's scope of provision

- 1) HPC shall provide the service air supply line which its pressure is not less than 7 bar;
- 2) HPC shall provide access to the working area, scaffolding assembly and disassembly, Mobile Crane for installation, and lifting equipment (if required).
- 3) HPC shall provide master list for importation process in the following categories:
 - a) Material and component;
 - b) Tools set/Hand Tools/ Tools kit (complete set);
 - c) Mechanic Accessories Tool;
 - d) Container for Mobile Office -20' 40';
 - e) Air Pump Compressor (Complete set);
 - f) Technical Hand Tools/ Tool box/ 3-shelf-tool box; and
 - g) Garnet for Blasting Abrasives.

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4.2.5. SCOPE OF PROVISION – REPLACEMENT OF FRP TANK

The Contractor's scope of provision

- 1) The Contractor shall provide FRP tank for replacement work and consumables;
- 2) The Contractor shall prepare equipment and tool replacement work by itself;
- 3) The Contractor shall be responsible for transportation of tank, consumables, equipment, and tools;
- 4) The Contractor shall be responsible for accommodation, mobilization, PPE and safety consumables of its personnel;
- 5) The Contractor shall provide an inspection sheet which will be signed for acceptance of the work by the Employer.
- 6) The Contractor shall provide the following documents to the Employer:
 - a) Detailed Project Schedule shall be submitted at least 7 days in advance before the start of each phase of work (the project may be adjusted according to site conditions and problems as found at the site);
 - b) Final-Work method statement;
 - c) Site Permit (According to HPC template, Job Safety Analysis); before starting work
 - d) Before Action Review (BAR), before starting work;
 - e) After Action Review (AAR), after the work has been completed;
 - f) Removal and installation procedure; Shall be submitted at least 7 days in advance before the start of each phase of work
 - g) Heavy equipment loading plan (before starting work)
 - h) Inspection and Maintenance Report (including, acceptance criteria according to standard and picture);
 - i) Task Completion Update Letters;
 - j) Handover /letters;
 - k) Others which may be discussed later; and
 - I) Waste Management Procedure and plan;
- 7) The Contractor shall support HPC for document preparation for immigration process and importation process, consisting of commercial invoice & packing list, Name list with copy of passport and all additional related documents, if required and submit the document to HPC as committed timeline.
- 8) Additional costs occurred to the Contractor during unplanned situation or force majeure event shall be mitigated by itself.
- 9) The Contractor shall be fully responsible for the collection, segregation, handling, transportation, and proper disposal of all waste and waste materials generated during the execution of the Work. All waste management activities shall strictly comply with HPC's waste disposal policies, environmental requirements, and relevant laws and regulations. All costs incurred for such waste management and disposal shall be borne solely by the Contractor, without any additional charge to HPC.

HPC's scope of provision

- 1) HPC shall provide the service air supply line which its pressure is not less than 7 bar;
- 2) HPC shall provide access to the working area, scaffolding assembly and disassembly, Mobile Crane for installation, and lifting equipment (if required).
- 3) HPC shall provide master list for importation process in the following categories:

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- a) Material and component;
- b) Tools set/Hand Tools/ Tools kit (complete set);
- c) Mechanic Accessories Tool;
- d) Container for Mobile Office -20' 40';
- e) Air Pump Compressor (Complete set);
- f) Technical Hand Tools/ Tool box/ 3-shalf-tool box; and
- g) Garnet for Blasting Abrasives.

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Schedule I: CA Requirements and Compliances

CONCESSION AGREEMENT

CA Requirements

The Bidder warrants that the Works shall themselves comply with, and shall be operable in accordance with, the requirements of the Concession Agreements which are set out on the following pages. The Bidder further warrants that it has performed and shall perform its obligations under the Contract in such a manner and at such times so as not to cause or constitute any breach by the Employer of any of its obligations under or pursuant to the Concession Agreement which are set out on the following pages.

The following obligations are based on similar obligations specifically imposed on the Employer in the below-referenced Clauses of the Hongsa Coal and Limestone Mining Concession Agreement (the "**Mining Concession Agreement**"). These obligations are also imposed upon the Bidder to enable the Employer to comply with its obligations under the Mining Concession Agreement and such obligations may be duplicative of similar obligations already contained in the Mining Services Agreement or other provisions of the Bidding Document, and Bidder agrees to comply with the obligations stated in each of this Schedule 3, the Mining Services Agreement and other provisions of the Bidding Documents regardless of any duplication in whole or in part.

Capitalized terms used but not otherwise defined herein or in the annexes attached hereto shall have the meanings set forth below:

"**Commercial Operation Date**" or "**COD**" means the earlier of (a) the last day of the Construction Period and (b) date on which the "Third Unit Commercial Operation Date" has occurred in accordance with the EGAT Power Purchase Agreement.

"**Concession Period**" means the period commencing on the execution date of the Mining Concession Agreement and ending twenty-five (25) years after the COD, as the same may be extended in accordance with the terms and conditions of the Mining Concession Agreement.

"Equal Remuneration" means rates of remuneration that have been established without differentiation based on the ground of sex or nationality but which exclude expatriate allowances in the form of relocation, overseas living, special disturbance, housing, education, health, travel and similar allowances forming part of the overall employment package of any Foreign Personnel given specifically because they are Foreign Personnel required to work in Lao PDR.

"Foreign Personnel" means all Bidder's Personnel who are Foreign Persons.

"Foreign Persons" means the period commencing on the execution date of the Mining Concession Agreement and ending twenty-five (25) years after the COD, as the same may be extended in accordance with the terms and conditions of the Mining Concession Agreement.

"Lao Persons" means:

- (a) natural persons who are Lao PDR citizens; and
- (b) businesses and/or companies-principally based in the Lao PDR and which are owned and operated by persons who are Lao PDR citizens, which Lao PDR citizens are in each case, normally resident in Lao PDR.

RECONDITIONING OF CHEMICAL-RESISTANT LINERS



"Lao Supplies" means Project Supplies, the whole or a significant part (being at least 40% in value of the inputs into the end product) of which are produced, assembled or manufactured in the Lao PDR and, in any case, are supplied by Lao Persons.

"**Material Subcontractors**" means Subcontractors who are performing services or supplying equipment or materials with a value of US\$50,000,000 or more.

"**Mining Project Facilities**" means the Coal Mining Project Facilities and the Limestone Mining Project Facilities.

"**Person**" means any individual, partnership or corporation, wherever organized or incorporated, and all other juridically recognized entities, including governments, governmental bodies and associations whether or not incorporated and includes references to their respective successors and permitted assigns.

"**Project Facilities**" means the Power Plant, the transmission network for the Project, and the Ancillary Facilities, and includes all related equipment and materials.

"**Project Supplies**" means services and goods required by the Employer and/or any Bidder for the purposes of the construction, commissioning, operation and maintenance of the Project.

"Reporting Year" means:

- (a) the period from the date of execution of the Concession Agreements to the next 1 January date;
- (b) a period of each twelve (12) consecutive months commencing on the 1 January date next following the date of execution of the Concession Agreements and then on each successive anniversary of that date; and
- (c) the period from the final 1 January date during the Concession Period to the end of the Concession Period.

Clause 1.19 (Supplies and Spare Parts):

The Bidder shall ensure that at all times during the Operating Period it maintains:

- (a) a supply of consumable spare parts adequate to meet the normal needs of the Mining Project Facilities to ensure smooth operations and spare parts for the repair of breakdowns. All spare parts shall be of the standard and specifications set out in the manufacturer's guidelines or recommendations (as applicable), or otherwise of suitable grade and quality; and
- (b) sufficient fuels, chemicals and other materials required for the operation of the Mining Project Facilities.

<u>Clause 1.20 (Government Audit Rights)</u>: The Bidder acknowledges that the GOL shall have the right to engage a qualified, independent party to audit the Employer's compliance with its material obligations under the Mining Concession Agreement.

<u>Clause 1.21 (Safety and Emergencies)</u>: The Bidder shall ensure the safe operation of the Mining Project Facilities. The Bidder shall develop in consultation with the Employer and the GOL an emergency plan relating to measures to be undertaken by the Bidder in the event of an emergency situation at or with the Mining Project Facilities, which may threaten life or property or have an adverse impact on the environment. The Bidder shall consider in good faith and incorporate as applicable any recommendations of the GOL with respect to such emergency plan.

Clause 1.23 (Government Inspection Rights):

(a) The Bidder undertakes that the GOL shall at all reasonable times and on reasonable notice have the right to monitor and inspect the Project to confirm that the Employer is in compliance



with its obligations under the Mining Concession Agreement, including all applicable Lao PDR laws;

- (b) The Bidder undertakes that without limiting the GOL's specific rights to monitor and inspect the Project, the GOL and its representatives shall from time to time be entitled, on at least two (2) business days' prior written notice to the Bidder, to monitor and inspect the Project construction, maintenance and management of the Project Facilities, operation and management of the Project, the Bidder's records and books with respect to the Project, including the right to confirm information concerning the results of the operation of the Project and the calculation of Net Taxable Income and Gross Operating Revenues of the Project;
- (c) The GOL's authorized personnel, who the Employer have cleared in advance pursuant to protocols and procedures to be agreed to by the Employer and the GOL prior to the date on which all the conditions precedent in the Mining Concession Agreement have been met, shall have the right to enter onto the Sites and make reasonable inspections of the Mining Project Facilities at any time and from time to time without prior notice to the Bidder in connection with any emergency or as reasonably necessary to address such emergency;
- (d) Upon at least two (2) business days' prior written notice, the Bidder shall, and shall cause its Subcontractors to, afford and facilitate reasonable access by the GOL and its representatives to all parts of the Sites and of the Project and, during normal business hours and at reasonable intervals (which access shall be no more than quarterly except to the extent required by clause (iii) above) to the business offices of the Bidder in order for the GOL to carry out monitoring and inspection rights provided in the Mining Concession Agreement;
- (e) Without limiting the provisions in the preceding clauses, the GOL shall have the right to make spot inspections of the Sites and the Mining Project Facilities without any advance written notice to the Employer as contemplated in or required pursuant to applicable Lao PDR laws, in each case to confirm that the Bidder is in compliance with its obligations under the Mining Concession Agreement and applicable Lao PDR laws;
- (f) The Bidder shall at all times maintain a record containing relevant data and information regarding design, construction, maintenance and operation of the Project to enable the Employer to comply with its obligations under Clause 1.23 of the Power Concession Agreement;
- (g) The Bidder shall retain and permit the GOL to inspect (regardless of whether there is a pending dispute) its records required under Clause 1.23 of the Mining Concession Agreement until issuance of the Taking-Over Certificate; and
- (h) The Bidder shall bear the costs of the GOL's inspection in the case of an inspection caused by the Bidder's violation of any of its material obligations under the Contract or applicable Lao PDR laws, as well as the costs of remedying such violation.

<u>Clause 2.2 (Grant of Rights for Project Management for the Concession Period)</u>: The GOL grants to the Bidder and its Subcontractors:

- (a) the right to employ personnel (regardless of whether such personnel are Foreign Persons or Lao Persons) in connection with the management of the Project, as is deemed necessary by the Bidders or its Subcontractors, provided that such employment complies with applicable Lao PDR law and Annex 2 to this Schedule 26;
- (b) subject to payment of any applicable transportation or use fees and rights of the GOL under the Mining Concession Agreement, the right to take and use from the Sites, such soil, stone,



sand, gravel, lime, water and any other products and materials as are necessary for, or are to be used for the Mining Project during the Concession Period free of charge and free of royalties;

- (c) subject to the compliance with the applicable authorizations described in <u>the Mining Concession</u> <u>Agreement</u> and the limitations set forth in clause (g) above, the right to clear away and remove timber, overburden and other obstructions from the Sites as required for Project Construction and Project Management and to ensure that Bidders and Subcontractors are provided with timely access to the Sites in accordance with the schedule as provided for under the Mining Concession Agreement;
- (d) subject to the Government approval of technical specifications, such approval not to be unreasonably denied or delayed, and subject to the receipt of any applicable authorizations from the Communications and Post Authority under the Prime Minister's Office and the Ministry of Public Security, the right to install and operate for the use of the Mining Company and, to the extent the Mining Company deems appropriate, for the use of Bidders and Subcontractors and their employees and agents, such telecommunications and other infrastructure facilities as it considers necessary or appropriate; provided that such approval of technical specifications is not required for temporary infrastructure during construction works;
- (e) such rights of way, easements or other rights for access routes to and from the Sites as are needed for the Mining Project and in connection with Project Management;
- (f) the right to import into the Lao PDR and to re-export from the Lao PDR such Equipment and Materials as the Bidder may deem necessary or appropriate for the Mining Project and/or the Project Management, as set forth in the Mining Concession Agreement; and
- (g) the rights to (i) establish, maintain and use bank accounts in Foreign Currency, inside and outside the Lao PDR, (ii) receive, disburse, hold, transfer and otherwise transact business in and with Foreign Currency in connection with Project Management, and (iii) receive and maintain and hold its cash and other financial assets in Foreign Currency equity, revenues and proceeds of payments of any kind in bank accounts established and maintained, inside and outside Lao PDR, in each case in accordance with, and subject to the limitations set forth in, the Mining Concession Agreement.

<u>Clause 2.16 (Expatriates)</u>: The Bidder shall ensure that the employment of Foreign Personnel is in accordance with the requirements set forth in Annex N to the Power Concession Agreement (attached as Annex 2 hereto) and applicable Lao PDR law, subject to any applicable exemptions granted to the Bidder.

<u>Clause 3.1(d) (Import Duties and Taxes)</u>: The Employer shall be exempt from import duties, value added taxes and any other taxes on (i) all Equipment and Materials and all services imported by or provided to the Employer relating to the construction and operation of the Project, and (ii) all spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the Employer or any of its Bidders or Subcontractors in the Employer's name for use in connection with the Project during the Concession Period; provided, however, that (A) the exemption with respect to imported fuel, diesel oil, and other petroleum-based products shall apply only up to the Commercial Operation Date, and (B) during the exemption period for imported fuel, diesel oil, and other petroleum based products shall apply only up to the reperoleum-based products (i.e., prior to the Commercial Operation Date), such imported fuel, diesel oil or other petroleum based products must be colored or treated in a manner such that they can be distinguished from fuel, diesel oil, and other petroleum-based products from sources in Lao PDR.

<u>Clause 3.2 (Government Penalties)</u>: The Bidder acknowledges that the GOL maintains rights under applicable Lao PDR laws to impose fines or penalties (or both) on the Bidder or Subcontractors, including Persons who work for the Bidder or Subcontractors.



RECONDITIONING OF CHEMICAL-RESISTANT LINERS

Clause 3.5 (Tax Holiday): During the Concession Period the tax holidays and preferences specifically granted to the Power Plant Company in Clause 3.1(b) of the Power Concession Agreement during the time periods described therein shall also apply to the income of all Bidders, Subcontractors, Shareholders, Lenders and other Associated Persons (other than Bidders and Subcontractors who are domiciled for tax purposes in Lao PDR) to the extent such income is attributable to the Mining Project such that any Bidder, Subcontractor, Shareholder, Lender or Associated Person who is domiciled for tax purposes in a country other than Lao PDR shall be entitled to receive the same tax holiday and preferences then available to the Power Plant Company for the then remaining period of the Power Plant Company's tax holiday period at the same rates then applicable to the Power Plant Company at such time. All Bidders and Subcontractors who are domiciled for tax purposes in Lao PDR or in a country that has entered into a double tax treaty with the Lao PDR in respect of which the procedures and mechanics are effectively established between Lao PDR and such double tax treaty counterparty country to implement the benefits of such double-tax treaty as of the effective date that any contract or subcontract entered into with the Mining Company at any time after the date that the unlimited notice to proceed under the Power Plant EPC Contract has been issued by the Power Plant Company shall not enjoy the foregoing tax holidays or tax preferences. Any Bidder, Subcontractor, Shareholder, Lender or Associated Person who enters into a contract with the Mining Company during the period prior to the date that the unlimited notice to proceed under the Power Plant EPC Contract has been issued by the Power Plant Company notwithstanding the date that procedures and mechanics are effectively established between Lao PDR and the country of its tax domicile, and all Subcontractors of any tier of such Bidders and Subcontractors party to such contracts, shall be entitled to enjoy the same tax holidays and preferences available to the Mining Company in Clause 3.1(b) notwithstanding the date of establishment of such procedures and mechanics. Any Bidder or Subcontractor who enters into a contract with the Mining Company during the period after the date that the unlimited notice to proceed under the Power Plant EPC Contract has been issued by the Power Plant Company and the date that procedures and mechanics are effectively established between Lao PDR and the country of its tax domicile shall not be entitled to an exemption from corporate income tax under this Agreement and will in all cases be required to pay all applicable corporate income taxes on its income earned from activities conducted in Lao PDR. Upon the Mining Company's request, the Government will promptly confirm whether a given double-tax treaty is in effect and provide substantiation that such procedures and mechanics are effectively established in Lao PDR and there is evidence that such procedures and mechanics have been effectively established by the counterparty government. Unless both the Government has provided substantiation that such procedures and mechanics are effectively established for any country at the time that the Mining Company issues solicitations for new Project Documents and there is evidence that such procedures and mechanics have been effectively established by the counterparty government, the Mining Company shall be entitled to rely on the availability of such corporate income tax exemption for the contracts entered into pursuant to such solicitation.

<u>Clause 4.3 (Project Management)</u>: The Bidder must perform its obligations under the Contract with the diligence and care of a prudent manager in accordance with the generally accepted international standards with respect to the activities involved. The Bidder and its Subcontractors shall be required by the terms of their contracts to comply with all applicable Lao PDR laws and perform their obligations in a manner to ensure that the Employer is not in breach of any of its obligations as set forth in the Contract.

<u>Clause 4.5 (Health and Safety)</u>: The Bidder shall take reasonable precautions to protect the health and safety of all persons involved in the construction of the Project or otherwise present at or on the Sites in accordance with the requirements set forth in Schedule 4 and Schedule 18.





Clause 4.6 (Environmental and Social Obligations):

The detailed obligations of the Bidder with respect to environmental and social obligations under Annex Q to the Mining Concession Agreement.

- (a) The Bidder shall design and construct the Project in accordance with the obligations set forth in Annex I to the Mining Concession Agreement and the following: (i) the "Hongsa Power Plant, Mining Development and Transmission Line Project Environment Impact Assessment Study Final Report" prepared by TEAM Consulting Engineering and Management Co., Ltd. February 2007; (ii) the "Environmental Management Plan of Hongsa Power Plant, Mining Development and Transmission Line Project" prepared by TEAM Consulting Engineering and Management Co., Ltd. February 2007; and (iii) the "Hongsa Power Plant, Mining Development and Transmission Line Project Social Impact Assessment" prepared by TEAM Consulting Engineering and Management Co., Ltd. February 2007.
- (b) The Bidder shall adhere to and observe the standards and practices concerning the protection of health, safety and the environment in accordance with the integrated social and environmental obligations which have been mandated by the GOL and are in force and effect and of general applicability in the Lao PDR, as such requirements and obligations have been incorporated into the integrated social and environmental obligations set forth in Annex Q of the Mining Concession Agreement.
- (c) The Bidder shall at all times take all reasonable precautions to protect the environment, both on and off the Sites, and to limit damage and nuisance to people, nature and property resulting from pollution, contamination, noise and other results of the construction, operation and maintenance of the Project. The Bidder shall observe and comply with all environmental requirements set forth in the Mining Concession Agreement and applicable Lao PDR laws, including, subject to the right to a variation order, applicable Lao PDR laws in effect after the date of such variation order.
- (d) The Bidder shall at all times manage and be responsible for the handling and proper disposal of all wastes and waste products produced by the Works under the Contract and in so doing, shall comply with all applicable integrated environmental and social requirements.
- (e) The Bidder shall collect, maintain and make available for the GOL's inspection all environmental and social information, compliance, violations, claims by other parties, complaints, resolutions, and payments by and on behalf of the Employer or the Bidder.

<u>Clause 4.7 (Training Lao Nationals)</u>: The Bidder and its Subcontractors shall comply with the Lao reference requirements set forth in Annex N to the Power Concession Agreement (and attached hereto as Annex 2) and shall use commercially reasonable efforts to transfer relevant skills to Lao employees and to employ Lao PDR nationals in each case to the extent practical and consistent with efficient management of the Project; provided that such Lao employees have suitable qualifications or are qualified through suitable practical experience.

<u>Clause 4.8 (Deliver of Construction Plan)</u>: The Bidder shall assist the Employer in preparing plans, specifications and a schedule for the construction of the Mining Project Facilities that are consistent with the Master Schedule attached in Annex G to the Power Concession Agreement and shall deliver "as built" drawings for the Mining Project Facilities following completion of the construction thereof.

Clause 4.10 (Compliance with Lao PDR law):

(a) The Bidder shall at all times observe and comply with the provisions of all Lao PDR laws that have been promulgated and are in force and effect.



(b) The Bidder shall keep itself current and well informed on applicable Lao PDR law in respect of the Project to the extent such laws are promulgated and in force and effect in the Lao PDR and the Bidder shall be deemed at all times to have full knowledge of same

<u>Clause 4.15 (Authorizations)</u>: The Bidder and its Subcontractors shall obtain and maintain all such permits, licenses and governmental authorizations as are required to be obtained and maintained by it under the applicable laws of the Lao PDR, and assist the Employer and the Project to obtain and maintain the permits, licenses and governmental authorizations described in Annex 3 to Schedule 26, which are extracted from Annex H to the Mining Concession Agreement for which the Employer requires assistance from the Bidder in preparing the application.

<u>Clause 4.16 (Archaeological, Geological and Historical Objects)</u>: The Bidder shall promptly give the Employer notice of any discovery of archaeological relics, fossils, antique tombs and sites, historical pieces of art and any other objects of archaeological, geological and historical interest and take appropriate measures as are required by Lao PDR law to safeguard such findings and the site on which the objects are located.</u>

Clause 4.17 (Lao Services and Goods): The Bidder shall use, and shall enter into contracts with all its Material Subcontractors that ensure such Subcontractors shall use, commercially reasonable efforts to use Lao PDR services and goods whenever they are (i) of the kind and quality required in order for the Bidder to implement the Works, and (ii) competitive in terms of quality, warranty, service, relevant expertise, procurement, delivery schedule and price, and shall ensure that its Subcontractors observe this provision. When evaluating bids for contracts, the Bidder shall take into account the extent to which the bidders use Lao services and goods. In the case of the importation of cement and steel rebar, the Bidders shall provide, and shall cause all of its Subcontractors to provide, documentary evidence that (i) such materials are not available of the kind and quality required or (ii) the Lao Bidders of such material are not competitive in terms of quality, warranty, service, relevant expertise, procurement, delivery schedule and price (without taking into consideration the applicable import tax or duties that may be applicable for proposed imported goods and materials but for the exemptions granted under the Mining Concession Agreement). The Bidder shall provide and shall enter into contracts with its Material Subcontractors that ensure that such Subcontractors provide the Employer with a copy of its records relating to its competitive bidding process and all bids submitted pursuant thereto. The Employer shall notify the Bidder whether the GOL accepts such documentary evidence relating to cement and steel rebar within three weeks of submission of such evidence by the Bidder. The Bidder shall ensure that the bidders accept that such documents will be made available to the Government and held by the Government subject to confidentiality obligations. The detailed obligations of the Bidder with respect to Lao PDR services and goods under Annex N to the Power Concession Agreement are set forth Annex 2 to this Schedule 26.

<u>Clause 4.18 (Insurance)</u>: The Bidder shall at its own cost effect and maintain in force the types of insurances required by prudent utility practices reasonably expected from a skilled and experienced operator engaged in the same type of undertaking under the same or similar circumstances and location, and consistent with generally accepted international standards for limited recourse debt financed privately owned coal or lignite fired mine mouth power projects and as required by the Power Purchase Agreements, at times and terms consistent with the following requirements:

(a) The insurances required under Clause 4.18 of the Mining Concession Agreement shall be effected and maintained at all relevant times with insurers of international standing and repute. The Bidder agrees that in obtaining its insurance coverages it will invite insurers in the Lao PDR to bid for such insurances and, where such Lao insurers meet the criteria of the Bidder, the Bidder, to the extent permitted by law, agrees that it will give preference to such Lao insurers (subject to the applicable Lao insurers having reinsured with insurers acceptable to the

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Employer and the Lenders); provided always, however, that the GOL agrees that, other than for statutory insurances having general application in the Lao PDR (e.g., workers compensation and vehicle third party liability insurance), the Bidder shall be under no obligation to effect and maintain any insurance with insurers in the Lao PDR.

- (b) The Bidder shall and shall ensure that all Subcontractors comply with the minimum insurance requirements required under Lao PDR laws that have been promulgated and in force and effect in respect of statutory insurances, including, without limitation, suitable worker's compensation insurance before they commence work or services under their contracts.
- (c) If the Bidder fails to effect and maintain any of the insurances it is required to effect and maintain under Clause 4.18 of the Mining Concession Agreement, the GOL may at its option and without prejudice to any other right or remedy the effect such insurance at the Bidder's expense. The Bidder shall reimburse the GOL promptly on demand for the amount it has paid for such insurance.
- (d) The Bidder shall provide the GOL with certificates of insurance evidencing that the Bidder and each Material Subcontractor have obtained the insurance required by Clause 4.18 of the Mining Concession Agreement.
- (e) The Bidder shall cause the insurers issuing the liability, casualty, property damage and other insurance policies in respect of the Project to issue endorsements naming the GOL as an additional insured to the extent of its insurance interests and provided that Lenders and EGAT have been identified as an additional insured.

<u>Clause 4.11 (Resettlement Obligations)</u>: The Bidder shall assist the Employer in the implementation of all arrangements which may prove necessary or advisable to resettle any Persons who occupy or inhabit the Sites as of the date of the Mining Concession Agreement and to carry out all environmental mitigation procedures as contemplated in Annex Q to the Mining Concession Agreement.

<u>Clause 5.10 (Explosive and Explosive Devices)</u>: If the Bidder imports and transport into Lao PDR and uses explosives and explosive devices as are reasonably necessary for the Works, the Bidder shall in each case act in conformity with applicable Lao PDR law and take all reasonable care in the handling and security in accordance with such applicable Lao PDR law.

<u>Clause 5.25 (Designated Border Access Points)</u>: The Government agrees that Designated Border Access Points will be established for the delivery of Equipment and Materials to the Power Project as are being imported into the Lao PDR or exported from the Lao PDR and the entry and exit of personnel and that those Designated Border Access Points for the processing of Equipment and Materials and the entry and exit of personnel will be open at all times as specified in Annex U of the Power Concession Agreement. Upon reasonable advance notice from the Company and when reasonably required by the Bidders or Subcontractors (or any of their personnel), the Government shall consider in good faith and grant as feasible, the right to enter and exit the Designated Border Access Points at times other than the times specified in <u>Annex U</u>

<u>Clause 7.1 (Progress Reports)</u>: The Bidder shall provide to the Employer as part of the progress report written progress reports and notices of major events in relation to Material Subcontractors.

<u>Clause 7.3 (Confidentiality)</u>: The Employer shall be bound by the confidentiality provisions set forth in Clause 7.3 of the Power Concession Agreement, and to the extent such provisions conflict with the confidentiality provisions set forth in the Contract, Clause 7.3 of the Power Concession Agreement shall prevail.

<u>Clause 8.2 (Import of Equipment and Materials)</u>: At least ninety (90) days prior to the first date on which the Bidder intends to import equipment and materials into the Lao PDR, the Bidder shall submit to the

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Employer on an annual basis on each anniversary date of this Agreement, a schedule of all equipment and materials to be imported during the next calendar year to enable the GOL to review and approve, within such ninety (90) day period, the various items to be imported for the Project by the Employer and its Bidders. Notwithstanding the foregoing, the Bidder may amend the schedule of such equipment and materials required (including the approximate periods such equipment and materials are expected to be in the Lao PDR) from time to time by notice to the GOL. Any such equipment and materials may be imported and re-exported free from Taxes including import duties and other levies; provided that such equipment and materials are for the exclusive purposes of the Project or the Power Project unless otherwise agreed to by the Government. In case of an emergency where equipment not listed and approved is needed by the Employer, the GOL has undertaken under the Power Concession Agreement to, upon request, expedite approval of the importation of such item. For each batch of imports, where necessary, the Bidder may post a bond to permit the import of such batch prior to the approval of, and provided that the Bidder has already submitted, all customary required documentation.

<u>Clause 8.4 (Import Restrictions)</u>: The Bidder shall duly observe import restrictions and prohibitions and rules and procedures of general application.

<u>Clause 9.3 (Tax Exemption Limitation)</u>: Following the fifth (5th) anniversary of the Commercial Operation Date, the Bidder and any Subcontractor providing services and/or goods that are directly related to the Project shall pay taxes as required by Lao PDR laws. All Subcontractors who provide services and goods to the Bidder that are indirectly related to the management or operation of the Project (such as food and beverage providers, Persons providing goods and/or services to employees of the Employer or any Bidder or Subcontractor, etc.) shall not be entitled to the same tax holidays and reduced tax rates as applicable to the Bidder that are providing goods and services which are directly related to the management and operation of the Project.

<u>Clause 9.5 (Taxes of Employees)</u>: Employees of the Bidder and its Subcontractors shall pay taxes upon their income earned in Lao PDR in accordance with Lao PDR law; provided that in relation to Foreign Personnel the aggregate rate of any taxes of the Lao PDR applied to such income shall be at the flat rate of ten percent (10%) of income earned from the Project in any Fiscal Year. Any Foreign Personnel who is an employee of the Bidder and Subcontractors that resides in Lao PDR for a period of less than a total of one hundred eighty (180) days in any tax year shall be exempt from personal income taxes with respect to that tax year.

Explosive Handling and Usage Procedures

- (a) The importation and use of explosives require the following licenses from the Defense Industry Department, Ministry of Defense:
 - (i) Explosives Warehouse License
 - (ii) Explosives Importation and Utilization License
- (b) Explosive Warehouse License. The application for this license shall contain the following details and attachments:
 - (i) Technical plan, detailed design and specification of warehouse
 - (ii) Recommendation or Confirmation Letter from Ministry of Energy and Mines on the utilization of explosive devices of the Project; and
 - (iii) Corporate Documents of the Bidder.

If the proposed technical plan, detailed design and specification of the warehouse do not meet the requirement of the Ministry of Defense, the designated warehouse owned and constructed by the Ministry of Defense shall be used.

The warehouse must be ready for use before the explosives are imported.



- (c) Explosive Importation and Utilization License. The application for this license shall contain the following details and attachments:
 - (i) Type, quantity, and manufacturer of the explosives;
 - (ii) Intended purpose of the explosives;
 - (iii) Purpose of and plans for the use of the warehouse;
 - (iv) Details of the explosives specialists who will handle the explosives (if any). If the Company does not have qualified specialist the Defense Industry Department is able to provide one to handle them.
 - (v) An explanation for the necessity of the importation;
 - (vi) Details of the border checkpoint through which the explosives will be imported;
 - (vii) Corporate Documents of the Bidder.
- (d) Importation and Transportation Protocol.
 - (i) 7 days prior to any importation of explosives, the Bidder must notify the Defense Industry Department of the importation, in order for the Defense Industry Department assign staff to accompany the trucks carrying the explosives from the border checkpoint to the project site, and to monitor the use of the explosives.
 - (ii) The transportation of explosives from one location to another not stipulated in the notification letter to the Defense Industry Department must be approved by the Defense Industry Department.
 - (iii) The Bidder shall, apart from requiring the approval from the Defense Industry Department for each transportation of explosives, submit the advance notice specifying the schedule and plan for each transportation of its explosive devices to the Department of Public Road, Ministry of Public Works and Transportation in order to plan and control the transportation of such explosives in the appropriate manner and in the safe transportation route.
 - (iv) The Bidder must submit a monthly report to the Defense Industry Department on the use of the explosives imported in that month including the amounts of any remaining and unused explosives.
- (e) Importation License from the Ministry of Industry and Commerce.

As explosive is categorized as one of the prohibited and controlled goods under Lao PDR Laws, the Bidder shall also apply for Importation License from the Ministry of Industry and Commerce.

The application for this license shall contain the following details and attachments:

- (i) The application form for the importation of goods and other materials
- (ii) Corporate Documents of the Bidder
- (iii) Recommendation Letter certifying the material importation list of the Bidder

ENVIRONMENTAL AND SAFETY COMPLIANCE

A. Environmental and Safety Obligations of the Bidder

- (a) The Bidder shall prepare the Bidder's Environmental Management Plan ("EMP") for the Employer's consideration and approval.
- (b) The Construction Bidders' EMP for the Construction Phase is prepared in accordance with the Standards, the EMP, the EMS (ISO 14001), the CPEMMP, the Concession Agreements and Permits.
- (c) The Bidders' EMPs Detailed Obligations.



In order to avoid, alleviate, mitigate or remedy or compensate or otherwise address the Project Impacts within the Construction Areas and in any other areas impacted by Company's activities or the Project, Employer shall ensure that each Construction Bidder comprehensively and properly covers in its EMP its detailed obligations with respect to each of the following activities (insofar as may be applicable to each particular contract) in accordance with applicable Standards:

- a) meeting all effluent standards, all air quality requirements for discharges into the air, and all water quality requirements for discharges into surface waters and groundwater;
- b) avoiding and controlling erosion and sedimentation;
- c) managing on-site traffic to eliminate where possible, and otherwise to minimize, dust and vehicle exhaust;
- d) meeting ambient noise, dust, air-blast and non-dust emission standards;
- e) managing Bidder's Project-related off-site traffic and meeting all ambient and emission standards;
- f) providing archaeological and heritage site protection and relocation as necessary;
- g) landscaping, rehabilitating and re-vegetating the Construction Areas;
- h) managing on-site waste and hazardous waste;
- i) managing Project-related off-site waste in compliance with the Authorizations and Permits;
- j) managing Project-related hazardous materials, oil / lubricants and chemical substances;
- k) developing and managing emergency plans for environmental incidents;
- I) surveying and detecting UXOs and, where UXOs are detected, rendering them safe by expert removal and destruction or by expert in-situ destruction;
- m) managing the impoundment of reservoirs;
- n) planning and managing a detailed biomass removal plan from the reservoir prior to inundation;
- o) designing, constructing and managing construction work camps, including the planning and provision for spontaneous resettlement with proper and comprehensive sanitation and pollution control facilities;
- p) implementing a program for construction worker education in environmental issues;
- q) implementing a health and safety program for all persons engaged in construction works; and
- r) implementing a health education and disease prevention program for construction camp followers.
- (d) The Bidder shall submit the monthly reports in the form that the Employer shall instruct.
- (e) Starting at commencement of the Works and continuing until the end of the Term, the Bidder shall prepare and submit monthly to WREA reports (in form to be agreed with WREA) covering the following items:

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- a) extent of implementation of the Environmental Measures compared against the planned and approved implementation program;
- b) all difficulties and obstacles encountered in implementing the Environmental Measures, the causes thereof, proposals for avoiding, minimizing or remedying such difficulties and obstacles, and an indication of which proposals have been implemented and progress to date;
- c) all violations of / failures to comply with Company obligations set forth in the Environmental Measures, including for each a description of what led to the violation / failure, what steps Company has taken to remedy such defect in performance, the date on which such violation / failure was first reported to WREA, and what steps Company has taken to address the underlying cause of such violation / failure to avoid any recurrence thereof;
- unexpurgated copies of all sections of original reports from Construction Bidders and the Project Operator that deal with Environmental Measures or otherwise address environmental or social obligations of such persons;
- e) any and all accidents or incidents that relate to the health, safety, and welfare of Company staff and employees, Bidders and sub-contractors, PAPs, or any other visitors to the Project or affecting the environment; and
- f) data obtained through monitoring of environmental parameters and social conditions as committed in the EIA / EMP.
- g) Delay in the submission of a required report within five (5) days of the date due therefor will subject to the penalties unless the Bidder has provided: (i) prior written notice to WREA of any potential delay in completion of such report, (ii) an interim report containing all then available components of such report, (iii) an explanation as to why the full report cannot be timely submitted, and (iv) an indication of when the complete final report will be submitted. The Bidder shall use reasonable best efforts to complete and submit the final report as soon as possible and shall keep WREA advised as to any developments.
- (f) The Bidder shall comply with all the limit value specified in these following Governing Parameters. The Bidder shall comply with all the limit value specified in these following Governing Parameters:

Parameter	Period	Annual Arithmetic Mean	24 hr average	1 hr average	10 min average	Reference Document
Particulate Matter less than 10 µm (PM ₁₀)	NTP	100 μg/m ³	500 μg/m³	-	-	WB Environment, Health & Safety Guidelines Mining & Milling-Open Pit, August 1995

(A) Ambient Air Quality Limit Values

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Parameter	Period	Annual Arithmetic Mean	24 hr average	1 hr average	10 min average	Reference Document
	From 1 st day of year 2 to last day of year 3	80 µg/m³	400 µg/m³	-	-	As above
	from 1 st day of year 4 to last day of year 5	70 µg/m³	350 μg/m³	-	-	As above
	from 1 st day of year 6 to end of Concession Period	70 μg/m³	300 µg/m³	-	-	As above
Sulfur Dioxide (SO ₂)*	From NTP and throughout Concession Period	0.1 mg/m ³	0.3 mg/m ³	0.78 mg/m ³		Draft Lao National Environmental Quality Standards, 4 September 2009 attached as Schedule I-
Nitrogen Dioxides (NO ₂)*	From NTP and throughout Concession Period	-	-	0.32 mg/m ³	-	As above

The Ambient Air Quality Limit Values for Nitrogen oxides and Sulfur dioxide shall be adjusted from time to time to always be the same as the ambient air quality standards for Nitrogen oxides and Sulfur dioxide in the then prevailing and most recent Draft Lao National Ambient Air Quality Standard or officially issued Lao National Ambient Air Quality Standards. Company is not entitled to Change-in-Law protection for such adjustments of Ambient Air Quality Limit Values for Nitrogen oxides and Sulfur dioxide as long as the adjusted values are not more stringent than the guideline values listed in Table 1.1.1 in IFC EHS Guideline Air Emission and Ambient Air Quality, April 30, 2007, and if the adjusted values are more stringent than such guideline values, Company shall only be entitled to Change-in-Law protection with respect to the achievement of adjusted values in excess of such guidelines and not achievement up to such guidelines.

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District, Vientiane Capital, Lao PDR. Tel: + 856 21 223911, 222315, 222482, 219381 Fax: + 856 21 222089



(B) Noise Level Standard

The noise limits shall be complied with at any sensitive receptor installed in the potentially noise impacted ambient environment surrounding the Project.

Company shall be responsible for any violations of permitted noise levels and in addition to any penalties that may be imposed in connection therewith. Subject to the applicable maximum cap on liability described in the "Additional Noise Mitigation Measures" provision below, Company shall implement Additional Noise Mitigation Measures (as defined below) to enable compliance with the permitted noise level established as provided herein.

Noise from Blasting shall comply with the following:

- The maximum level for airblast is 115 dBA;
- The level of 115 dBA may be exceeded on up to 5% of the total number of blasts over a period of 12 months; provided, however, the level should not exceed 120 dB(A) at any time;
- Blasting is only permitted during the hours of 0900 hrs to 1700 hrs Monday to Saturday and excluding all public holidays. Company shall obtain prior written permission from the appropriate local Governmental Authority on a case-by-case basis as needed to conduct blasting on any Sunday or public holiday.

Other short term single events:

- Daytime dBA L_{max} to be determined based on the noise investigations
- Nighttime dBA L_{max} to be determined based on the noise investigations

Day and nighttime one-hour equivalent continuous noise level limits:

- Daytime LAeq 1 hour noise limit to be determined based on the noise investigations
- Nighttime LAeq 1 hour noise limit to be determined based on the noise investigations

Noise from Company's activities and the Project together with the background level determined pursuant to clause (j) above shall not cause the ambient noise levels to exceed the identified best ambient noise limit plus a margin of 2 dB(A).

Parameter	Unit	Standard	Reference Document
рН		5-9	The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP
Dissolved Oxygen	mg/l	6.0	as above
BOD ₅	mg/l	1.5	as above
COD	mg/l	5.0	Draft Lao National Environmental Quality Standards, 4 September 2009

(C) Ambient Water Quality Standard



Parameter	Unit	Standard	Reference Document
Nitrogen as nitrate (N-NO ₃)	mg/l	5.0	The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP
Nitrogen as ammonia (N-NH ₃)	mg/l	0.2	Draft Lao National Environmental Quality Standards, 4 September 2009
Sulfate	mg/l	500	Company shall have the right to dilute this effluent prior to discharge in order to comply with this limit subject to the limitations described in "Sulfate Effluent Dilution Parameters" below
Total coliform bacteria	MPN/ml	5,000	The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP issued by ONEP
Total faecal coliform	MPN/ml	1,000	As above
Phenols	mg/l	0.005	As above
Arsenic (As)	mg/l	0.01	As above
Cadmium (Cd)	mg/l	0.005	as above, CaCO₃ ≤ 100 mg/l
Cadmium (Cd)	mg/l	0.05	as above, CaCO₃ ≥ 100 mg/l
Chromium (VI) (Cr ⁶⁺)	mg/l	0.05	The Surface Water Quality Standard of Thailand (Class 2), 1994 issued by ONEP issued by ONEP
Copper (Cu)	mg/l	0.1	As above
Cyanide	mg/l	0.005	As above
Lead (Pb)	mg/l	0.05	As above



Parameter	Unit	Standard	Reference Document
Mercury (Hg)	mg/l	0.002	As above.
Nickel (Ni)	mg/l	0.1	As above.
Zinc (Zn)	mg/l	1.0	As above.
Manganese (Mn)	mg/l	1.0	As above

Sulfate Effluent Dilution Parameters

- 1. All water used for purposes of dilution of sulfate effluent from the Project must be obtained from sources that would otherwise have flowed into the same recipient body of water in which the Project's sulfate effluent will end up (i.e., the Nam Kaen Reservoir).
- From whatever diversion point or points of the water used for dilution of sulfate effluent, Company
 must be responsible for redressing and mitigating any social and environmental impacts of the
 diversion (consistent with obligations and procedures that are imposed in respect of persons
 diverting or extracting water from public rivers and waterways).
- 3. Dilution will be allowed only for sulfate effluent and not for any other emission or discharge of any other substance from the Project.

Parameter	Unit	Effluent Limit Value	Reference Documents
Total Suspended Solids (TSS)	mg/l	50	IFC EHS Guidelines, Mining, December 10, 2007
рН	-	6-9	as above
Oil and grease	mg/l	10	as above
BOD ₅	mg/l	50	as above
COD	mg/l	150	as above
Cadmium (Cd)	mg/l	0.05	as above
Copper (Cu)	mg/l	0.3	as above
Total Iron (Fe)	mg/l	2.0	IFC EHS Guidelines, Mining, December 10, 2007
Cyanide (total)	mg/l	1.0	as above
Cyanide Free	mg/l	0.1	as above
Cyanide WAD	mg/l	0.5	as above

(D) Effluent Standards for Mining

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Parameter	Unit	Effluent Limit Value	Reference Documents
Nickel (Ni)	mg/l	0.5	as above
Phenols	mg/l	0.5	as above
Zinc (Zn)	mg/l	0.5	as above
Temperature	٥C	< 3-degree differential	as above
Mercury (Hg)*	mg/l	0.002	EHS Guidelines Mining & Milling- Open Pit, August 1995
Arsenic (As)*	mg/l	1.0	EHS Guidelines Mining & Milling- Open Pit, August 1995
Chromium (VI)(Cr ⁶⁺)*	mg/l	0.05	as above
Total Lead (Pb)*	mg/l	0.6	as above

* WREA and Company have agreed that with respect to these four elements (Arsenic (As), Chromium (VI) (Cr⁶⁺), Lead (Pb) and Mercury (Hg)) Company shall from the outset of its mining activities be obliged to comply with the levels allowed by World Bank 1995 Mining Standards, provided that one or more interim, lower targets or steps with respect to the permissible levels of such elements in future periods shall be agreed by WREA and Company as part of the submission and review process for Company's first revised CPEMMP, and provided further that Company shall use best efforts to achieve full compliance with the 2007 Standards for these four elements within a reasonable period of time from the commencement of mining activities, as contemplated by such agreed interim, lower targets or steps.

B. Certain environmental obligations of the Bidder

(a) Dust Suppression and Prevention

(A) Moisture content increase at working faces and dust suppression work.

The Bidder shall increase moisture content to suppress dust at all working faces by water spraying before excavation. Dust will have to be controlled not to exceed opacity threshold limit specified by the Employer. Activities other than this will have to be approved by the Employer.

The Bidder shall propose the more efficient method for moisture content increasing, together with the detailed work and detailed calculation formula for water truck to the Employer for approval prior to the commencement of the operation.

- (B) Guidelines to increase moisture content
 - At the blasted area. After the blast, the Bidder shall plan to increase moisture content by spraying water approximately 2-3% by volume and it shall be done 1 day before excavation.
 - (ii) At the unblasted area. The Bidder shall provide water trucks at all working faces and shall spray water to suppress airborne dust and increase moisture content at all times.



The above guidelines are only the initial information. During actual operation, the Bidder may make an adjustment to suit the existing condition. The dust suppression result has to reach the target and no effect of damp waste and coal sticks to the conveyor.

- (C) The Bidder shall own enough vehicles for dust suppression and moistening purpose at all times as specified in the table EN6 of Schedule 13; provided that the number of machines available for utilization shall not be less than the list of machines instructed by the Employer.
- (D) For the purpose of dust suppression, the Bidder shall procure one (1) water truck with a capacity of 12,000 liters per twenty 10-wheel trucks (the truck must be equipped with pump, spray bar) and/or one (1) water truck with a capacity of 50,000 liters per ten (10) 100t off-highway truck class (the truck must be equipped with pump, spray bar). If the Bidder uses the water trucks for other purposes and without Employer's consent, he shall be fined at the rate of one thousand (1,000) Baht per hour but no more than ten thousand (10,000) Baht per day.
- (E) For the purpose of dust suppression system of the Bucket wheel Excavator, Belt Conveyor system and Spreader, the Bidder shall submit the details of such that system for the Employer to provide comments three (3) months before the commencement of the works. In case such that the suppression system provided by the Bidder fails to mitigate the dust emission to the level require by the Law and Regulation and as specified in this Agreement, the Bidder shall immediately improve such equipment at the Bidder's own expense.
- (F) If the Bidder fails to comply with these terms and conditions, or the machines as indicated in the table EN. 6 of Schedule 13 are not in working condition or the Employer foresees that the Bidder has not completed the work efficiently, the Employer may notify the Bidder to cease the operation until improvement can be made. And when the Employer has already notified the Bidder to make improvement within the specified timeframe and no action has been taken, the Employer will have the right to conduct his own dust prevention and suppression work. Operating charge will be three thousand (3,000) Baht per hour excluding VAT and other related expenses. The Employer will have the right to deduct the charge from the payment installment.

(b) Noise Control

- (A) The Bidder, at all times, shall control machines and equipment not to generate nuisance noise that may affect the communities throughout the contract period. Noise measurement shall comply with the limit value specified in the concession agreement entered into between the Employer and the government of Lao PDR.
- (B) Noise measurement at the communities will be recorded and compared to the base line. Therefore, every six (6) months in a year, the Bidder shall temporarily cease the operation for about two to three (2-3) hours for noise measurement and shall not indemnify the Employer from any loss or damage.
- (C) If noise level exceeds the allowed limit value specified under the concession agreement resulting in an effect on the neighboring communities, the Employer shall be entitled to suspend all or part of the operation to control the noise limit. The Bidder shall not be entitled to indemnify the Employer from any loss or damage.



- 4. The Bidder shall propose his Quality, Occupational Health and Safety, and Environmental Management System by preparing and submitting the manual, policy, operational plan and/or the documentation specifying all the operational procedures and/or any relevant documentation for the Employer's consideration. These documents shall be incorporated within the Technical Part Document. The System the Bidder proposed shall be at the same standard with the international standards of ISO 9001, OHSAS 18001 or ISO14001.
- 5. The Bidder shall appoint the Safety and Environmental Officer to coordinate with the Field Manager of the Employer (as prescribed in the Lao PDR laws "Labor Safety Regulation on Mine Sector No. 647/IH, Article 3 and 4"). The Safety and Environmental Officer shall monitor all the compliance of the Bidder's work with the conditions instructed by the Employer. At least 1 Safety and Environmental Officer must have graduated with bachelor's degree in the field of safety and environmental. The Bidder shall submit the name lists of the Officer for the Employer's consideration at least one month prior to starting any operational procedures at least 1 month.
- 6. The Bidder shall prepare the Protection and Mitigation Plan for the Emergency circumstances every time it occurs within the Work Field. The Bidder shall also provide a complete set of the equipment to protect and mitigate any emergency circumstances as well as any warning sign and alarms ranging from the level of risk and in compliance with all international standards within the Work Field and the residential camp of the Bidder.
- 7. The Bidder shall prepare the Quality, Occupational Health and Safety, and Environmental Plan for the Employer's consideration and approval every fiscal year. The Bidder shall supervise the operation of his Employees to comply with the approved Plan. The Bidder has the authority to propose any adaptation or change of the approved plan under the conditions specified in this Agreement.
- 8. The Bidder shall prepare the annual training schedule concerning Quality, Occupational Health and Safety, and Environmental Management for his Employees which shall include all the management systems as prescribed in the laws ranging from the level of the risk. The Bidder shall also submit the training schedule for the Employer's consideration before the end of each fiscal year provided that the proposed schedule shall be pre-approved by the Employer.
- 9. All new Employees of the Bidder shall attend the first orientation concerning the Occupational Safety, regulations and conditions instructed as well as other agreements between the Employer and the Bidder concerning the working operation such as the speed control or the wearing of personal safety equipment.
- 10. The Bidder shall provide the standardized Personal Protective Equipment (PPE) for all Employees depending on the work section and the level of risk of that Employee. At a minimum standard, all Employees shall be provided with safety helmets and safety shoes and the Employees shall wear them at all operational times and/or within the hazardous areas.
- 11. The Bidder shall control the waste water quality released from his residential camp to comply with the standard of the Lao PDR and the conditions in the Environmental Impact Assessment (EIA). The Bidder shall submit the Layout of the Employer's residential camp at least 1 month before constructing any structures, especially the construction of the fuel oil or lubricant oil bank, machine maintenance area, waste water and rain drainage system, the position of fire distinguishing equipment installation and the evacuation of Employees.
- 12. The Bidder shall submit a report to the Employer on the period and with the topic as specified by the Employer in this Agreement.
- 13. If the Bidder fails to comply with the conditions of Quality, Occupational Health and Safety, and Environmental Management Systems, it shall be deemed that the Bidder is in breach of

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Agreement and the Employer shall be entitled to a penalty on the daily basis of 10,000 baht accruing after the fixed period the Employer specified in the notice has elapsed until the complete reparation done by the Bidder. If the Bidder is still in violation of these conditions following the fixed period, the Employer shall double the penalty rate and may directly deduct the penalty amount from the Agreement Price the Employer shall pay to the Bidder.

14. After the Employer has notified the Bidder of the unsafe circumstances, if the Bidder fails to conduct that reparation within the fixed period of time, the Employer shall give written notice that he may repair it himself or hire another Bidder to fix those circumstances at the Bidder's cost. The Employer may deduct such cost from the Agreement Price.

C. Penalties for Failure to Comply with Environmental and Social Standards

The Bidder shall be subject to the penalties specified hereunder subject to its compliance with the Environmental and Social Standards under this Schedule to the extent that the Bidder is responsible for such non-compliance.

Non-Compliance	Amounts in US\$ Minimum and Maximum ¹	Aggravating Factors Considered	Further Sanctions which WREA may Impose
Failure or delay in timely submission of reports other than as required in this Agreement or the Mining Concession Agreement	 250 to 750 Plus 12.5 to 50 per day until cured 	 Deliberate Financially motivated or for financial gain History of non- compliance Nature of report / a failure in respect of incident report submission 	Issue Enforcement Notice
Obstruction or interference with an official in the course of his or her duties in connection with the enforcement of this Schedule	• 500 to 25,000	 Deliberate Financially motivated or for financial gain History of non- compliance Attempt to conceal Potential to cause serious damage to environment, human health, livelihoods 	Issue Enforcement Notice

¹ All penalty amounts shall be increased every five (5) years by ten percent (10%) of the then current amounts.

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District, Vientiane Capital, Lao PDR. Tel: + 856 21 223911, 222315, 222482, 219381 Fax: + 856 21 222089



Non-Compliance	Amounts in US\$ Minimum and Maximum ¹	Aggravating Factors Considered	Further Sanctions which WREA may Impose
Providing false or materially misleading written information to WREA or any representative in connection with the topics addressed in this Schedule	• 5,000 to 25,000	 Deliberate Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to environment or human health 	 Suspension or revocation of Permit in whole or in part Suspension or revocation of Permit in whole or in part
Failure to provide information to inspector when requested in regard to inspection and monitoring as provided in this Schedule	• 500 to 25,000	 Deliberate Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to environment or human health 	Issue Enforcement Notice
Operating without a Permit	 2,500 to 25,000 Plus 250 to 2,500 per day until cured 	 Deliberate Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to environment or human health 	Breach of contract
Non-compliance with an Enforcement Notice or Suspension Notice pursuant to a violation of this Schedule	 10,000 to 25,000 Plus 250-5,000 per day until cured 	 Deliberate, reckless Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to 	 Suspension or revocation of Permit in whole or in part Breach of contract



Non-Compliance	Amounts in US\$ Minimum and Maximum ¹	Aggravating Factors Considered	Further Sanctions which WREA may Impose
		environment or human health	
Failure to notify WREA (or other relevant GOL department as appropriate) of any knowledge of any event of an imminent threat of environmental damage	• 5,000 to 25,000	 Deliberate, reckless Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to environment or human health 	 Issue Enforcement Notice Suspension or revocation of Permit in whole or in part
Failure to take reasonable steps to prevent an imminent threat of damage to the environment, human health, livelihoods, or property, where applicable based on the CPEMMP	 10,000 to 50,000 	 Deliberate, reckless Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to environment or human health 	 Issue Enforcement Notice Suspension or revocation of Permit in whole or in part
Failure to comply with any Governing Parameters (per single violation / instance)	• 2,500 to 50,000	 Deliberate, reckless Financially motivated or for financial gain History of non- compliance Potential to cause serious damage to environment or human health 	 Issue Enforcement Notice Suspension or revocation of Permit Breach of contract

Without prejudice to the above requirements, the Bidder shall also strictly comply with Environmental and Safety Laws and Regulations including the following work instructions and/or procedures in which may be amended, modified and/or supplemented by the Employer from time to time;

- 1. HPC-ESD-WP-001 V.01 Chance find procedure;
- 2. HPC-ESD-WP-002 V.04 Waste Management Procedure;
- 3. HPC-ESD-WP-006 V.00 Noise and Vibration Control;
- 4. HPC-ESD-WP-009 V.02 Non-Hazardous Waste Disposal in the HPC mine area;
- 5. HPC-ESD-WP-016 V.01 Hazardous Materials Handling Procedure;

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District, Vientiane Capital, Lao PDR.

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- 6. HPC-ESD-WP-017 V.05 Chemical Substances Registration and Importation;
- 7. HPC-ESD-WP-020 V.01 Site Decommissioning Site Clearing and Rehabilitation Procedure;
- 8. HPC-ESD-WP-022 V.01 Safety, Health and Environmental Inspection;
- 9. HPC-ESD-WP-024 V.02 Site Permit Requisition Procedure;
- 10. HPC-ESD-WP-026 V.02 Environmental Aspect Identification Procedure;
- 11. HPC-ESD-WP-032 V.02 Fall Protection Procedure;
- 12. HPC-MIO-WP-004 V.00 Blast Hole Drilling for Mining Operation Procedure;
- 13. HPC-MIO-WP-005 V.00 Explosive and Blasting for Mining Operation Procedure;
- 14. HPC-MSE-WI-009 V.01 Contractor Safety, Health and Environment Management;
- 15. HPC-OHM-WP-009 V.00 Drug Screening and Testing;
- 16. HPC-SHE-POL-001 V.13 Safety, Health, Environment and Social Policy;
- 17. HPC-SHE-POL-002 V.01 Drugs and Alcohol Policy;
- 18. HPC-SHE-SD-002 V.01 SHE Manual;
- 19. HPC-SHE-SD-015 V.06 Safety, Health and Environmental Management System Manual;
- 20. HPC-SHE-SD-018 V.00 Environment and Occupational Health Standards 2018;
- 21. HPC-SHE-WP-001 V.04 Non-Conformity and Corrective Action Management Procedure;
- 22. HPC-SHE-WP-004 V.04 Emergency Preparedness and Response Procedure;
- 23. HPC-SRS-WI-005 V.02 Mining Traffic Management;
- 24. HPC-SRS-WP-001 V.01 Fire Prevention and Protection
- 25. HPC-SRS-WP-002 V.00 Permit to Work Procedure;
- 26. HPC-SRS-WP-003 V.01 Crane and Lifting Equipment Operation;
- 27. HPC-SRS-WP-006 V.01 Occupational Health and Safety Risk Assessment;
- 28. HPC-SRS-WP-007 V.03 Scaffolding Safety Procedure;

Local Recruitment Requirement

1. General Obligations of the Bidder in relation to Lao labor

1.1 The Bidder shall comply with the Lao preference obligations specified under Concession Agreements and the detailed preference requirement for each staff classification as further described in the table below as attached in Annex N of the Concession Agreements:

		Preference Exemption %					
Level	Staff Classification	2 Mar 2016 to 1 Mar 2021	2 Mar 2021 to 1 Mar 2026	2 Mar 2026 to 1 Mar 2031	2 Mar 2031 to 1 Mar 2036	2 Mar 2036 to 1 Mar 2041	
1	Plant Manager	100	100	100	100	100	
2	 Senior Management Officers reporting to MD, e.g. Operation Manager Maintenance Manager Administration Manager Safety Health and Environment manager 	100	100	100	50	25	

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District, Vientiane Capital, Lao PDR. Tel: + 856 21 223911, 222315, 222482, 219381 Fax: + 856 21 222089



		Preference Exemption %				
Level	Staff Classification	2 Mar 2016 to 1 Mar 2021	2 Mar 2021 to 1 Mar 2026	2 Mar 2026 to 1 Mar 2031	2 Mar 2031 to 1 Mar 2036	2 Mar 2036 to 1 Mar 2041
3	 Middle Management Officers reporting to above, e.g. Shift Operation Assistant Operation Control room engineer Planning manager Engineering manager Maintenance manager Senior Engineers Accountant Human Resources Manager Procurement manager 	100	75	50	40	20
4	 Junior Management, e.g. Unit operator Assistant Unit operator Water treatment manager FGD operator Section managers General accounting staff Senior clerical staff 	80	50	40	25	0
5	 Supervisor Level, e.g. Outside plant operator Coal and ash operator Foreman Laboratory technician 	50	25	10	0	0
6	Skilled labour, e.g. • Welder • Senior Secretary • Fitter and turner • Electrician • Mechanic	25	10	0	0	0
7	 Semi-skilled labour, e.g. Assistant to levels 5 and 6 Heavy truck driver Secretary Clerk 	0	0	0	0	0

NNN Building 4th Floor/Room No. D5, Boulichan Road, Phonsinouan Village, Sisattanark District, Vientiane Capital, Lao PDR. Tel: + 856 21 223911, 222315, 222482, 219381 Fax: + 856 21 222089



		Preference Exemption %				
Level	Staff Classification	2 Mar 2016 to 1 Mar 2021	2 Mar 2021 to 1 Mar 2026	2 Mar 2026 to 1 Mar 2031	2 Mar 2031 to 1 Mar 2036	2 Mar 2036 to 1 Mar 2041
8	Unskilled labour	0	0	0	0	0

The Bidder must engage Lao Persons for unskilled labor positions.

- 1.2 The Bidder must not engage Foreign Persons to fill unskilled labor positions, unless it has first complied with the Recruitment Procedure for the Bidder.
- 1.3 The Bidder is required to provide on the job training programs for Lao Persons in order to upgrade the skill and knowledge of Lao Persons and to enable them to handle their job assignment efficiently.

2. Recruitment Procedure for the Construction Bidder

- 2.1 The GOL agrees to nominate one of its departments or agencies to act as a recruitment agency to source Lao Persons for positions needed for the Project ("Nominated GOL Agency").
- 2.2 The Construction must provide to the Nominated GOL Agency, a Lao Mobilization Plan for which it will be employing labor during the Term to allow the Nominated GOL Agency the maximum opportunity to source Lao Persons for each position as soon as available after the signing of the relevant contract.
- 2.3 The Lao Mobilization Plan for the Bidder must contain details of skilled and unskilled positions it expects to fill over the period specified for the plan, including for each skilled position, or class of skilled position:
 - (a) a detailed description of the position;
 - (b) skills and experience necessary to perform the work concerned (as applicable);
 - (c) details of any training or qualification necessary to perform the position concerned (as applicable);
 - (d) the number of new positions available, or likely to be available;
 - (e) the number of positions previously held by Foreign Persons under contract which are becoming available during the period of the plan; and
 - (f) details of remuneration and allowances (where applicable) payable to the successful applicant(s).
- 2.4 As soon as possible after submission of Lao Mobilization Plans, the Nominated GOL Agency shall review those plans and agree targets with the Bidder for the positions which have been notified to it.
- 2.5 The Bidder must do all reasonable things to achieve and where possible, to exceed the agreed targets.
- 2.6 The Nominated GOL Agency shall be allowed a reasonable period from the receipt of notice from the Bidder, but in no case more than two weeks in which to propose Lao Persons for each position.



- 2.7 When determining whether a person proposed by the Nominated GOL Agency is a suitably qualified Lao person for a position or not, the Bidder must:
 - (a) review all the factors including abilities, formal qualifications, prior learning, relevant experience, the capacity to acquire promptly the ability to do the work concerned; and
 - (b) determine whether that person has the ability to do the work concerned in terms of any one of those factors (if sufficient), or a combination of those factors; and
 - (c) not discriminate against a person solely on the grounds of that person's lack of experience (if experience is not reasonably necessary for the relevant position).
- 2.8 If the Nominated GOL Agency is unable, or reasonably believes that it will be unable, to source a Lao Person for a position within two (2) weeks of a request from the Bidder, it will notify the Bidder that it is permitted to consider other sources for skilled and unskilled labor. The absence of such notification or the failure of the Nominated GOL Agency to offer a suitably qualified Lao person for a position within such two (2) week period shall be considered as permission given by the Nominated GOL Agency to the Bidder to consider other sources for the position so notified to the Nominated GOL Agency.
- 2.9 The Construction Bidder must not accept offers from other Bidders of labor for positions until it has complied with its obligations under this recruitment procedure.
- 2.10 If the Bidder does accept an offer from a Bidder of Labor in breach of these recruitment procedures, the GOL may refuse access for that labor into the Lao PDR.

3. Lao Preference Requirements relating to Project Supplies

When sourcing project supplies, the Bidder must source Lao Supplies where the Lao Supplies can be provided on a basis which is and remains competitive with other potential providers or supplies of project supplies, having regard to the commercial terms on which those Lao Supplies and other project supplies can be supplied, including whether:

- (a) the Lao Supplies are equal to comparable project supplies in price, quality, performance, efficiency and reliability and are compatible with other equipment and supplies for the project;
- (b) the Bidder can demonstrate capacity to deliver the requested quantity of Lao Supplies on a timely basis;
- (c) the Bidder can offer comparable after sales service;
- (d) the financial capacity of and credit terms offered by the Lao Bidder are equal or better; and

the Lao Supplies satisfy the required specification.

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Tax Privileges and Tax Liabilities for the Bidder

No.	Lao Taxes	Privileges Granted
1.	Corporate Income Tax	The Bidder shall be responsible for paying any applicable Corporate Income Tax as is required under the laws of Lao PDR.
2.	Personnel Income Tax	The Bidder shall be responsible for paying any applicable Personnel Income Tax as is required under the laws of Lao PDR.
3.	Value Added Tax	The following items will attract a 0% VAT rate for all non-Lao domiciled Bidders and Subcontractors:
		 (a) all goods, equipment, machinery, materials and services provided to the Employer relating to the construction and operation of the Project (including all imported fuel, diesel oil, chemicals, lubricants, and other consumables (but excluding for the avoidance of doubt consumer goods and foods) used by the Project), provided that such fuel, diesel oil and petroleum based products shall only be entitled to the 0% VAT rate during the Construction Period; and (b) all spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by Bidders or Subcontractors in the name of the Employer for use in connection with the Project. Please note that the 0% VAT rate does not apply to goods and services from Lao PDR Bidders.
4.	Import Duties and Taxes	
	<u>Goods, Equipment,</u> <u>Machinery, Materials and</u> <u>Services</u>	All goods, equipment, machinery, materials and services imported by or provided to the Employer relating to the construction and operation of the Project (including all chemicals, lubricants, explosive and other consumables (but excluding for the avoidance of doubt consumer goods and foods) used by the Project) shall be fully exempted from import duties and taxes.
	<u>Fuel</u>	All fuel, diesel oil, and petroleum-based products during the Construction Period are exempted from all import taxes and duties and all other government duties and taxes payable under Lao PDR Law. During the Operation Period, there is no exemption from import taxes and duties and Bidders and Subcontractors must pay all customary taxes on imported fuel, diesel oil, and petroleum-based products.



No.	Lao Taxes	Privileges Granted
	<u>Spare Parts</u>	All spare parts, chemicals, lubricants and other similar consumables imported into the Lao PDR by the Employer or any of its Bidders or Subcontractors in the Employer's name for use in connection with the Project shall be exempted from import duties and taxes and all other government duties and taxes payable under Lao PDR Law.
	<u>Trucks and Construction</u> <u>Vehicles</u>	All trucks and construction vehicles (including construction equipment, cranes, heavy lifting equipment, pick-up trucks, and dump trucks) purchased or leased by or on behalf of the Employer, and registered in the name of, and bearing a license plate or tag issued to HPC or PFMC are exempted from applicable import duties.
	Passenger Vehicles	All sedans and passenger vehicles purchased or leased by Bidders or Subcontractors, and registered in the name of, and bearing a license plate or tag issue to, the Employer, and used in connection with the Project will be subject to an import tax of one percent (1%).
		Any truck or vehicle that is not registered to the Employer or which does not bear the appropriate license plates or tags will be fully subject to applicable import taxes and no exemption will apply.
		Note: There will be no tax exemption on fuel of office vehicles (passenger sedans and other vehicles not used at the construction site for construction activities) during construction and operation period.





Schedule II: Form of Task Completion Update Letter

[CONTRACTOR'S COMPANY NAME]

[Contractor's Company Address]

Date: [Issuance date]

HONGSA POWER COMPANY LIMITED

4th floor, Room No. D5, NNN Building, Phonsinouane Village, Bourichan Road, Sisattanak District, Vientiane Capital, Lao PDR

Subject: Task completion update of [Service Name/Work Name]

Dear Managing Director of Hongsa Power Company Limited,

We are pleased to provide a progress assessment of the [Service name/ Work name] provided under [Contract No. with Contract name or Purchase Order No. with Item and Purchase Order Name] between Hongsa Power Company Limited and [Contractor's Name]. This assessment serves to update on the current status.

Progress summary:

- Current completion percentage: [Percentage]
- Planned completion percentage: [Percentage]
- Key Milestones Achieved:
 - 1. [Achievement 1]
 - 2. [Achievement 2]
- Pending takes:
 - 1. [Pending Task 1]
 - 2. [Pending Task 2]

Should you require any further information or clarification, please do not hesitate to contact us.

Yours sincerely,

[Contractor's authorized person signature] [Contractor's authorized person name] [Contractor's authorized person position] [Contractor's Name]

Acknowledgement of task completion update

Signature:	
Name:	
Position:	
Date:	

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Schedule III: Form of Handover Letter

[CONTRACTOR'S COMPANY NAME]

[Contractor's Company Address]

Date: [*Issuance date*]

HONGSA POWER COMPANY LIMITED

4th floor, Room No. D5, NNN Building, Phonsinouane Village, Bourichan Road, Sisattanak District, Vientiane Capital, Lao PDR

Subject: Handover of [Service Name/Work Name]

Dear Managing Director of Hongsa Power Company Limited,

We hereby confirm the completion of the [Service name/ Work name] provided under [Contract No. with Contract name or Purchase Order No. with Item and Purchase Order Name] between Hongsa Power Company Limited and [Contractor's Name]. In this regard, we hereby handover the [Type] mentioned herein to Hongsa Power Company Limited.

The [*Type*] has been successfully delivered to Hongsa Power Company Limited on [*Date*] as per the requirements outlined in the agreement and other related standards or regulations. With this letter, we would like to submit the following deliverables to Hongsa Power Company Limited:

- 1. [deliverables 1]
- 2. [deliverables 2]
- 3. [deliverables 3]

Should you require any further information or clarification, please do not hesitate to contact us.

Yours sincerely,

[Contractor's authorized person signature] [Contractor's authorized person name] [Contractor's authorized person position] [Contractor's Name]

Acknowledgement of handover

Name: _____

Position:	

Date: _____

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Schedule IV: Form of Performance Bond

PERFORMANCE BOND

[Issuing Bank's Name and Address of Issuing Branch or Office]

Hongsa Power Company Limited

NNN Building, 4th floor. Room No. D5, Boulichan Road, Phonsinouane Village, Sisattanark District, Vientiane Capital, Lao PDR

Date: _____

Bank guarantee No.: _____

We, [*Issuing Bank's name*], with principal office at [*Address of Issuing Bank*] (the "**Guarantor**") hereby issue the bank guarantee (this "**Bank Guarantee**") for the benefit of Hongsa Power Company Limited (including its successor or assignee, the "**Beneficiary**") under the provisions as follows:

- 1. The Guarantor acknowledges that [Contractor's name], a company organized under the laws of [Contractor's country] with the principal office located at [Address of the Contractor] (hereinafter the "Contractor") has entered into the service agreement (on the date [date] with the purchase order no. [purchase order number]) with Hongsa Power Company Limited (the "Beneficiary") for Reconditioning of Chemical-resistance Liners, Xayaboury Province, Lao PDR, including the conditions of the contract, the annexes thereto and as amended, modified and supplemented from time to time (hereinafter collectively referred to as the "Agreement"). Capitalized terms used herein and not defined herein shall have the meanings ascribed to them in the Agreement.
- 2. According to the terms of the Agreement, upon the execution of the Agreement with the Beneficiary, the Contractor shall provide a performance bond equivalent to the amount of [amount in word] ([amount in figure]) of the Contract Price, [amount in word] ([amount in figure]) (hereinafter the "Security Amount") as a security for the Contractor's liabilities and due performance by the Contractor of its obligations under the Agreement.
- 3. At the request of the Contractor, as of the date of this Bank Guarantee, the Guarantor hereby irrevocably and unconditionally undertakes to pay as a primary debtor or as the joint and several debt to the Beneficiary the amount specified in the Beneficiary's demand up to but not exceeding the Security Amount upon receipt by the Guarantor of the Beneficiary's demand in writing in the form of Attachment 1, signed by its authorized signatories with the blanks duly completed and stating that the Contractor is in breach of its obligations under the Agreement or has payment liabilities thereunder, without the need to prove or to show further grounds for the Beneficiary's demand or the sum specified therein and regardless of whether the Beneficiary has claimed any damages from the Contractor or not. The Guarantor must make payment of any such demand within five (5) business days of the date of receipt of the demand. The Beneficiary may draw any amount under this Bank Guarantee in any number of times, but in any event not exceeding the Security Amount and within the Validity Period (as defined below).
- 4. Our payment hereunder shall be made to bank account as to be designated in the Beneficiary's demand, (free and clear of, and without deduction by reason of any or all present or future taxes, levies, imposts, duties, fees, or withholdings, whatsoever, imposed or collected with respect thereto). All payments under this Bank Guarantee shall be in Thai Baht.
- 5. The Guarantor acknowledges and accepts that its liabilities and obligations under this Bank Guarantee shall not be discharged or released by any arrangement between the Contractor and the Beneficiary with or without the consent of the Guarantor or by any alteration in the obligations undertaken by the Contractor or by any forbearance whether as to payment, time, performance or otherwise. The Guarantor shall pay the Beneficiary the amount demanded notwithstanding the

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existence of any disputes or differences which may have arisen between the Contractor and the Beneficiary or any defenses which the Contractor may have or any request or instruction which may be given by the Contractor to the Guarantor not to pay the same or any objection made by the Contractor or any other party.

- 6. This Bank Guarantee shall be effective upon the issuance date hereof and shall remain in force and effect until the earlier of (a) the Guarantor receives the Beneficiary's written confirmation to release the Guarantor from liability under this Bank Guarantee, and (b) [calendar date] (the "Validity Period"); provided that notwithstanding the expiration of the Validity Period, the Guarantor shall comply with any demand received during the Validity Period. The Guarantor shall not revoke this Bank Guarantee during the Validity Period. However, in order to be valid, any demand made hereunder must reach the Guarantor on or before the expiry of the Validity Period; the Guarantor shall hold no responsibility or obligation whatsoever for any demand made thereafter.
- This Bank Guarantee is subject to the Uniform Rules for Demand Guarantees ICC Publication No. 758; provided that Article 15(a) of the Uniform Rules for Demand Guarantees ICC Publication No. 758 shall not apply to this Performance Bond.
- 8. This Bank Guarantee shall be governed by the laws of the Kingdom of Thailand. The Guarantor, the Beneficiary and the Contractor irrevocably agree that the Courts of Thailand shall have jurisdiction to hear and determine any suit, action, or proceedings, and to settle any disputes, which may arise out of or in connection with this Bank Guarantee and, for such purposes, irrevocably submit to the jurisdiction of such Court.
- 9. The Guarantor agrees that the Beneficiary may assign, upon written notification to the Guarantor, the whole or any part of its rights, benefit, and interest in and under this Bank Guarantee, whether by way of security or otherwise, to any person as instructed by the Beneficiary.

This Bank Guarantee is signed by the Guarantor by our authorized representative who has signed in front of a witness.

Signed and delivered by the said Guarantor

.....

Name: Designation: In the presence of

.....

(Witness)

Name:
Designation:



Attachment 1

[Letterhead of the Beneficiary]

Date: _____

[*Bank*], as Guarantor [*Address of Issuing Branch or Office*] Re: Bank Guarantee No. [·]

Ladies and Gentlemen:

We refer to the Bank Guarantee given by the Guarantor to us dated [*date*] and referenced as Bank Guarantee No. [\cdot] (the "<u>**Performance Bond**</u>"). Capitalized terms used herein and not otherwise defined have the meanings given to them in the Performance Bond.

The undersigned, Hongsa Power Company Limited (the "Beneficiary"), hereby certifies that:

- 1. the Beneficiary has the right, pursuant to the Agreement, to draw under this Performance Bond.
- 2. We hereby demand payment by the Guarantor in an amount of THB _____ by deposit of such amount within five (5) business days of receipt of this demand to [*bank account detail*].

Very truly yours,

Hongsa Power Company Limited

By: <u>[authorised person]</u> [Name] [*Title*]